



*Drama*Directory

Your guide to European TV Drama Commissioning Editors and Buyers






CONTENTS



Acknowledgements	2
Introduction	3
Foreword	4
Support for Television Broadcasting	5
Austria	6
Belgium	10
Cyprus	20
Czech Republic	26
Denmark	32
Finland	38
France	44
Germany	62
Iceland	78
Ireland	84
Italy	90
Netherlands	96
Norway	108
Poland	114
Spain	122
Sweden	134
United Kingdom	142
Media Desks Contact Details (for countries listed)	157





This directory is an initiative of MEDIA Desk Ireland and MEDIA Antenna Galway.

Project Management: Alice Butler and Orla Clancy

Advisors: Eibhlín Ní Mhunghaile and Siobhan O'Donoghue

Designed by: Lir Mac Cárthaigh

© Copyright 2011, MEDIA Desk Ireland. All rights reserved. No part of this publication may be reproduced by any process, electronic or otherwise, in any material form or transmitted to any other person or stored electronically in any form, without the prior written permission of the publisher. This Directory is inspired by The EDN Financing Guide, a guide for financing documentary films published by European Documentary Network.
(www.edn.dk)

Digital Edition

The publication of this directory is supported by the Broadcasting Authority of Ireland through its Sector Development Funding Initiative

ACKNOWLEDGEMENTS

We would like to thank a number of people who have made this publication possible.

Aviva Silver – MEDIA Programme, European Commission
Michael O'Keeffe, Brian Furey and Patricia Kelly – Broadcasting Authority Ireland
Constantin Daskalakis, Arnaud Pasquali, Nathalie Ducher and Geraldine Hajez – EACEA
James Hickey and Marie Louise Heavey – Matheson Ormsby Prentice
Ove Rishøj Jensen – EDN
André Lange & Alison Hindhaugh – European Audiovisual Observatory
Marina Yiannikouri-Michaelidou – Cyprus Radio-Television Authority
Anna Tomba
Sabrina Koehnke
Lir Mac Cárthaigh
Cornelia Hammelmann and Jürgen Abel – MEDIA Desk Germany;
Gerlinde Seitner – MEDIA Desk Austria;
Daniela Staníková and Vladka Chytilová – MEDIA Desk Czech Republic;
Yianna Americanou – MEDIA Desk Cyprus;

Thierry Leclercq – MEDIA Desk Belgique-Communauté;
Nathalie Goethals, Courtney Phillips-Sears, Jeffrey De Keyser and Bert Lesaffer – MEDIA Desk Belgium-Flemish Community;
Ene Katrine Rasmussen and Ditte Cohn – MEDIA Desk Denmark;
Kerstin Degerman – MEDIA Desk Finland;
Nathalie Chesnel, Christine Mazereau, Lilyane Crosnier and Gilda Fougeront – MEDIA Desk France;
Sigríður M. Vigfúsdóttir – MEDIA Desk Iceland;
Giuseppe Massaro – MEDIA Desk Italy;
Dominique van Ratingen, Andrea Posthuma and Maegene Fabias – MEDIA Desk Nederland;
Kåre Jensen and Sidsel Hellebø-Hansson – MEDIA Desk Norway;
Joanna Wendorff, Dana Pohl – MEDIA Desk Polska;
Jesús Hernández and Marisa Portugués – MEDIA Desk Spain;
Anders Wilhelmsson, Tobias Hall and Ulrika Nisell – MEDIA Desk Sweden;
Silvia Sandrone, Sarah Bellinazzi – Antenna MEDIA Torino
Agnieszka Moody, Jen Wright and Hatice Özdemirciler – MEDIA Desk UK.



INTRODUCTION

The network of MEDIA Desks and Antennae in Europe is delighted to publish this inaugural Guide to European TV Drama Commissioning Editors and Buyers.

We became aware of an information gap in this area in our work with clients, in particular with applicants for the TV Broadcasting support scheme. We thought the best way to address this was to make use of our own network, with each MEDIA Desk providing information on TV Channels in its own territory. It has proved to be a rewarding collaboration – a true European co-production.

We would like to take this opportunity to thank the participating Broadcasters for their generosity in providing the information contained in this Directory, the European Audiovisual Observatory for allowing us to use information from the MAVISE database and the Broadcasting Authority of Ireland for sponsoring this publication.

This directory is complementary to all market and database initiatives funded by MEDIA with the aim to achieve a transparent single market for all Audiovisual programmes in Europe. Examples of other MEDIA publications include the Training and Networks guide and the Markets and Networks Guide which can be downloaded from the MEDIA website.

We hope the Drama Directory will prove to be a useful resource for Television Drama Producers and Broadcasters alike. We welcome your feedback and suggestions for future editions.

THE MEDIA DESKS AND ANTENNAE





FOREWORD

One of the priorities of the MEDIA Programme is to increase the circulation of European audiovisual works inside and outside the European Union. There are particular challenges involved in seeking to boost the circulation of European Drama projects. We therefore very much welcome the initiative of the European network of MEDIA Desks and Antennae in publishing this Drama Directory which will be a useful resource for European producers seeking investors and buyers for their projects.

The MEDIA Programme supports Television Drama at the development stage through the Single project and Slate Funding support schemes. There is also a dedicated action line to support the Television Broadcasting of European Audiovisual works including TV Drama.

As this scheme requires investment from at least three broadcasters in different member states of the European Union, it is clear that this Drama Directory will prove to be a valuable resource for potential applicants.

The collaboration of the MEDIA Desks and Antenna in creating this Directory is an example of the Network in action and showcases European co-operation at its best.

Aviva Silver

Head of MEDIA Unit MEDIA
Programme European
Commission

Constantin Daskalakis

Head of MEDIA Unit
Education, Audiovisual and
Culture Executive Agency
(EACEA)



SUPPORT FOR TELEVISION BROADCASTING

MEDIA offers a funding scheme that supports Television Broadcasting of European Audiovisual Works.

The MEDIA 2007 Programme aims to promote the trans-national dissemination of European audiovisual works produced by independent production companies by encouraging cooperation between broadcasters on the one hand and independent producers and distributors on the other. This scheme is open to Independent European production companies to produce fiction, creative documentaries or animated films.

The following criteria apply.

- The applicant company must have the commitment of at least three broadcasters in different member states of the European Union for the proposed project.
- The minimum eligible duration for individual drama project or drama series is 50 minutes; 25 minutes for Creative Documentary and 24 minutes for animation projects
- Proposals must be submitted at the earliest 6 months before the first day of principal photography and at the latest on the first day of principal photography.

- Applications must have 50% of the production finance for the project in place and the production budget must be minimum 50% financed by European sources.

For Fiction Programming and or Animated projects, the maximum sum awarded is €500,000 per work and this financial contribution may not exceed 12.5% of the production budget. The maximum sum awarded for a Documentary Project is €300,000 and may not exceed 20% of the production budget.

In the current MEDIA Programme, there is one call per year and three deadlines per call.

For more information, please contact your local MEDIA Desk – Contact Details are at the back of this guide.



Das Jüngste Gericht, (The Last Judgement), 2007 – Production Company: Lisa Film



AUSTRIA

The Austrian television landscape is dominated by the public service broadcaster ORF, which has gradually been losing market share since the introduction of private television. Its two channels, ORF1 and ORF2, had a combined average market share of 38.2% in 2009 (down 8.5% since 2006). ORF2 is still the most watched channel, with 23.1% of viewers on average (down 3.1% since 2006). German television channels are also widely viewed in Austria. The main German private channels have Austrian versions, with a combined audience share in 2009 of more than 25% (the most important of these being RTL Österreich, Sat1 Österreich and ProSieben Austria).

German public service channels had a combined audience share of more than 10%. Private television was introduced very late in Austria with the launch of the channel ATV in 2003 (in 2009 its audience share was 3.5%). Two more private channels have recently been launched: Austria 9 TV, (Burda Verlag) in 2007; and Puls 4 (ProSiebenSat.1 Media AG) in 2008. In 2009 Salzburg TV was rebranded as Servus TV and became a national channel. (Audience data source: Eurodata TV Worldwide/ AGTT / GfK Teletest). According to the 2009 Communications Report published by the regulatory authority, KommAustria, the number of households receiving digital television in October 2009 was 60%. Satellite is the most important mode of television reception in Austria, followed by cable.



ORF

ORF is an independent public service broadcasting corporation. It has two national TV channels: ORF 1 and ORF 2 plus four national and nine regional radio channels, all financed by licence fees and advertising. The TV channels are complementary and are both transmitted by terrestrial network as well as satellite in collaboration with 3sat.

ORF-Zentrum,
Würzburggasse 30,
A - 1136 Wien,
Austria.

T: 43 87878 0
F: 43 1 87878 13732
kundendienst@orf.at

www.orf.at

Mr. Heinrich Mis
Commissioning Editor, TV-movies
heinrich.mis@orf.at
+ 43 1 87878

Ms. Andrea Bogad-Radatz
Commissioning Editor, Film and Series
andrea.bogad-radatz@orf.at
+ 43 1 87878

AUSTRIA



BELGIUM

The three Communities (Flemish, French and German-speaking) each have responsibility for audiovisual communication and constitute separate markets, the common feature being the fact that all three markets have been extensively cabled for three decades and are thus able to receive the channels of neighbouring countries. They each have their own systems of regulating the audiovisual media and their own public service broadcasters, namely the VRT, the RTBF and the BRG respectively.

The main players in the Flemish Community are the VRT, which operates the public channels Eén, Ketnet and Canvas, and VMa (Vlaamse Media Maatschappij), which runs the channels VTM, 2BE, Anne, Jim and vtmKzoom. Eén (VRT) continues to dominate the market, with a steadily rising daily audience share, which reached 32.1% in 2009 (compared with 28.7% in 2006). Behind Eén in audience terms are the channel VTM (20.9%) and the second public channel Ketnet/Canvas (children's programmes during the day and cultural programmes in the evening), followed by VT4 and 2BE. The rest of the market is split between a number of special interest channels set up in the Flemish Community as well as French and Dutch language channels. (Audience data source: Eurodata TV Worldwide / CIM / GfK Audimetrie SA)

Almost 100% of Belgian households subscribe to pay-TV, this mainly being due to the extent of the country's cable network. About 80% of Belgian homes still receive cable television but this figure is steadily declining and alternative services, which are now fully competitive, have emerged. IPTV is the main competitor for cable television services in Belgium.



BTV (BELGIUM TELEVISION SA)

Created in 2011, BTV operates 2 generalist channels totalling a 5.1% market share in the South of Belgium. AB3 is devoted to fiction (67%) and entertainment for an audience aged 15-34 year old. AB4 focus on fiction (59%) like cult movies and classical series towards an older audience (35+).

AB3 – AB4
7 rue de Livourne
1060 Bruxelles
Belgium

T: +32 2650.09.20
F : +32 2 646.07.12
info@ab3.be

www.ab3.be

Mr Rolland BERDA
Managing Director

Mr Philippe ZRIHEN
Head of programming
Philippe.zrihen@ab3.be

BELGIUM (FRENCH-SPEAKING)



BETV

Owned by cable operator Tecteo, BeTV offers a digital package of thematic channels (pay TV), Be Premium, including cinema (Be1, Be Ciné), series (Be Series) and sports (Be Sport 1, 2 and 3). It also distributes specialized services (Be Enfant, Be Documentaires, Be Charme) as well as a VoD catalogue. 61% of the programming on Be1 is made of films. Most of its acquisitions come from Canal + France.

Chaussée de Louvain 656
B-1030 Brussels
Belgium

T: +32 2 730 02 11
F: +32 2 732 18 48
info@betv.be

www.betv.be

Mr Frédéric Vandeschoor
Managing Director

Mr Christian Loiseau
Head of Programming
Christian.loiseau@betv.be

Mr Philippe Logie
Head of Acquisition
philippe.logie@betv.be

Ms Nathalie Masset
Films Acquisition
Nathalie.masset@betv.be

BELGIUM (FRENCH-SPEAKING)



RTL-TVI – CLUB RTL – PLUG TV

RTL, a subsidiary of CLT-UFA/RTL Group, operates 3 channels in French-speaking Belgium with a 30% market share. RTL-TVi is a generalist channel combining news programmes, entertainment, commercial films and series (mainly American). Until recently, Club RTL was focused on niche programme for kids, series and films but now it plans to go more mainstream. Plug addresses young adults with series, cult movies, reality shows and music programmes.

Avenue GeorGIN 2
B-1030 Brussels
Belgium

T: +32 2 337 69 91
F: +32 2 772 72 36

www.rtl.be

Stéphane Rosenblat
Director of Programmes
stephane_rosenblatt@clt-ufa.com

Patrick Van Den Bosch
Head of Acquisitions
pvdandenbosch@rtl.be

Erwin Lapraille
Deputy Director TV
elapraille@rtl.be

BELGIUM (FRENCH-SPEAKING)



RTBF

RTBF, the public broadcaster in the French-speaking community, operates 3 channels: la Une, la Deux, la Trois. La Une is focused on information, entertainment and generalist programmes. La Deux is more oriented towards series and sports. La Trois is a children's channel in the daytime and a more cultural one (documentaries & films in original version) in the evening.

Boulevard A. Reyers 52
B-1044 Brussels
Belgium

T: +32 2 737 25 44
F: +32 2 737 43 81

www.rtbf.be

François Tron
Director of Programmes
dirtv@rtbf.be
+3227374633

Arlette Zylberberg
Head of Fiction
azy@rtbf.be
+322 7372504

Anne Leduc
Commissioning Editor Fiction
aled@rtbf.be

Eric Poivre
Head of Programming
epo@rtbf.be
+3227372546

Valérie Lardinois
Films & Fictions Acquisitions
vall@rtbf.be
+322 7374831

BELGIUM (FRENCH-SPEAKING)



VRT (VLAAMSE RADIO- EN TELEVISIEOMROEP) ÉÉN.

Auguste Reyerslaan 52,
1043 Brussels,
Belgium

T: 32 2 7413 111
F: 32 2 7349 351

www.een.be

VRT is Belgium's Dutch-language public broadcaster of the Flemish community in Belgium. VRT consists of the family entertainment channel Één, the youth channel Ketnet and Canvas, which is an informative and cultural channel with a strong documentary profile.

Elly Veryloet
Assistant net-manager
Elly.veryloet@vrt.be
+32 2 7413950

BELGIUM (FLANDERS)



VRT (VLAAMSE RADIO- EN TELEVISIEOMROEP) CANVAS

VRT is Belgium's Dutch-language public broadcaster of the Flemish community in Belgium. VRT consists of the family entertainment channel Één, the youth channel Ketnet and Canvas, which is an informative and cultural channel with a strong documentary profile.

Auguste Reyerslaan 52,
1043 Brussels,
Belgium

T: 32 2 7413 111
F: 32 2 7349 351

www.tv14.net/vrt-canvas

Catherine Wilmes
Sales and Acquisition Manager (Film)
catherine.wilmes@vrt.be
+32 2 7413315

Sven van Lokeren
Sales and Acquisition Manager (TV series)
sven.vanlokeren@vrt.be
+32 2 7415981

BELGIUM (FLANDERS)



SBS BELGIUM, VT4 AND VIJFTV

VT4 is an entertainment channel specifically targetting a young teenage audience, with national coverage but focusing on the Belgian-Flemish community and broadcast by SBS Belgium. It broadcasts 168 hours per week and is a paid access channel. VijfTV is also broadcast by SBS Belgium. It is a lifestyle channel specifically targetted at women in the Belgian-Flemish community and is also a paid access channel on air 168 hours per week.

SBS Belgium nv
Fabrieksstraat 55
B- 1930 Zaventem
Belgium

T: 02/715.11.50
F: 02/720.70.96
info@sbsbelgium.be

www.sbsbelgium.be
www.vt4.be

Ingrid De Coninck
Acquisition & Distribution Manager
ingrid.de.coninck@sbsbelgium.be
+32 2 7151129



VMMA (VLAAMSE MEDIA MAATSCHAPPIJ), VTM AND 2BE

VTM is the main private generalist channel in the Flemish community of Belgium. The channel is also available in the German-speaking regions of Belgium. It is a paid access channel and is active 168 hours per week. 2BE is a national entertainment channel targetting the Belgian-Flemish community but which is also available in Belgian-German-speaking communities.

Medialaan 1,
1800 Vilvoorde
Belgium

T: +32 022 55 32 11
F: +32 022 55 51 41

www.vtm.be
www.2be.be

Luc Janssens
Foreign Acquisitions Manager
luc.janssens@vmma.be

BELGIUM (FLANDERS)



CYPRUS

The audiovisual landscape in Cyprus is composed of the channels operated by the public broadcaster CYBC (RIK1, RIK2, RIK HD and RIK Sat), two Cypriot private channels (Sigma and CNC plus), the sister channels of the main Greek commercial stations (ANT1 and Mega) and two sets of pay-TV channels (Alfa TV and LTV)

In 2009, for the second time in three years, ANT1 led the market with 19.3% of average daily audiences (+1.9%), followed by Sigma (19%). The most popular public channel (RIK1) was in third position with a 16.5% market share, an increase for the second year running. Mega achieved a stable 11.9%, followed by RIK2 and ET1, the main Greek public channel. The top six channels account for around 75% of daily audiences (+1.5% compared to 2008). In other words, the market remains relatively concentrated in comparison with other European markets, which is partly a result of the small number of homes that subscribe to multi-channel packages. (audience data source : Eurodata TV Worldwide / AGB Nielsen Media Research Cyprus).

The multi-channel transmission market is dominated by four distributors. Multivision, with its Nova package, is the only satellite television provider operating in Cyprus, while Cablenet is the only provider on the cable TV market.

The operators established in the northern part of the country are not recognised by the Cypriot administrative authorities. The main operators are the Turkish broadcaster Bayrak Radyo Televizyon Kurumu (BRT1 and BRT2)), which is controlled by the Turkish Cypriot administration, and several local stations, most of which are rebroadcast via satellite.



CYPRUS BROADCASTING, CORPORATION (CYBC)

CyBC is a generalist channel broadcast by the Cyprus Broadcasting Corporation. It has national coverage and is broadcast in Greek. It is a free HD public channel, broadcast over the DTT network.

PO BOX 24824
1397 Nicosia
Cyprus

T: +357 22862000
F: +357 22314050

www.cybc.com.cy

Themis Themistocleous
**Director General Cyprus
Broadcasting Corporation**
themis.themistocleous@cybc.com.cy
T: +357 2286 2345

Evi Papamichael
**Head of Acquisitions –Television
Department**
evi.papamichael@cybc.com.cy
T: +357 2286 2412
F: +357 2231 5806



ANT1 TV

Launched in 1993, Ant1 TV is an analogue terrestrial generalist channel with national coverage, broadcast in Modern Greek. The channel is free and active 168 hours per week. Ant1 TV is a sister channel of ANT1 TV (Greece). It was the first private channel to be launched after Cyprus broadcasting liberalisation.

Megaron 5, 2311 Strovolos
P.O.BOX 20923
1665 Nicosia
Cyprus

T: +357 22200200
F: +357 22200210

www.antenna.gr

Mr. George Kotziamanis
**TV Programmer/Commissioning
Editor**
g.kotziamanis@antenna.com.cy

Mr. Constantinos Odysseos
**TV Programmer/Commissioning
Editor**
odysseos@antenna.com.cy



SIGMA TV

Sigma TV is the main private TV channel in Cyprus and main TV channel in Cyprus in terms of audience. SIGMA has a programmes deal with the Greek channel Star Channel. Sigma targets mainly young urban adults. SIGMA prime time schedule is composed of local (40%) US (25%), mainland Greek (15%) and other (20%) programming. It has free national coverage, active 168 hours a week and is broadcast in Modern Greek.

P.O.BOX 21836,
1513 Nicosia
Cyprus

T: +357 22580100
F: +357 22580221

www.sigmatv.com

Mrs Soulla Ioakeimidou
**TV Programmer/Commissioning
Editor**
soulla@sigmatv.com

Mr. Alexis Nicolaou
**TV Programmer/Commissioning
Editor**
alexis@sigmatv.com



CZECH REPUBLIC

In the Czech Republic, the television market continues to be dominated by the private channel Nova TV (Central European Media Enterprises), which in 2009 had a market share of 37.9% (down 3% since 2006). The main channel of the public service broadcaster Czech Television, CT1, has a reasonably steady share with 19% (down from 21.5% in 2006). In third place is the private channel Prima TV (Modern Times Group), which had a share in 2009 of 16.5% (down from 20.2% in 2006). (Audience data source: Eurodata TV / ATO / Mediaresearch)

All the main operators have launched additional channels over the past 3-4 years. The Nova TV family channels include Nova Sport and Nova Cinema (and the main channels are also broadcasting in HD). The public service broadcaster has a sport and a news channel (CT 4 Sport and CT 24), and has also launched a HD channel (CT HD). Prima TV launched two entertainment channels in 2009: Prima Cool targeting men, and R1, which targets women. It currently provides a space for the R1 regional channels network established in 2008.

The transition to digital terrestrial television in the Czech Republic has taken off and the process of digitisation has been developing rapidly in the Czech Republic. The market for satellite (DTH) services in the Czech Republic is very competitive with four services available.



ČESKÁ TELEVIZE (CZECH TELEVISION)

Česká televize is Czech public service broadcaster. It is financed mostly from television licence fees, partly from business activities. It broadcasts on four channels: ČT1, ČT2, ČT24 (news channel) and ČT4 (sport channel). While ČT1 is a mainstream channel for the wide public, ČT2 is targeted at minorities. The programming offers news, current affairs, documentaries, art programmes, drama, sports, entertainment and educational programmes as well as programmes for children and youth.

Kavčí hory
140 70 Praha 4
Czech Republic

T: +420 261 131 111
F: +420 2 6113 7308

www.ceskatelevize.cz

Václav Kvasnička
Head of Acquisitions Dept.
vaclav.kvasnicka@ceskatelevize.cz

Alena Poledňáková-Blahošová
Head of Acquisitions – Drama
alena.polednakova@ceskatelevize.cz

Markéta Štinglová
**Manager of Programme Projects and
Alternative Financing**
marketa.stinglova@ceskatelevize.cz

Ivan Hubač
Commissioning Editor
ivo.hubac@ceskatelevize.cz

Alena Müllerová
Commissioning Editor
alena.mullerova@ceskatelevize.cz

Kateřina Krejčí
Commissioning Editor
katerina.krejci@ceskatelevize.cz

Jan Otčenášek
Commissioning Editor
jan.otcenasek@ceskatelevize.cz

CZECH REPUBLIC



TV NOVA

CET 21 is a private broadcaster which broadcasts on several channels: Nova (private channel with the biggest market share), Nova Cinema, Nova Sport (sport channel) and MTV Czech Republic. The programming of Nova is composed of news, current affairs, films, original and acquired TV series, documentaries and entertainment programmes. Nova Cinema offers mostly feature films and TV series.

CET 21, spol. s r. o.
Kříženeckého náměstí 1078/5
152 00 Praha 5
Czech Republic

T: +242 464 111

tv.nova.cz

Alexandra Ruzek
**Director of Programming and TV
Channels**
alex.ruzek@nova.cz

Alexandra Bezpalcová
Head of Acquisitions
alexandra.bezpalcova@nova.cz

Petra Bohuslavová
Acquisitions
petra.bohuslavova@nova.cz

Yvonne Plachy
Acquisitions – Internet Rights
yvonne.plachy@nova.cz

CZECH REPUBLIC



PRIMA TV

FTV Prima is a private broadcaster which broadcasts on two channels, Prima TV (second biggest market share) and Prima COOL. Prima TV's programming is composed of news, current affairs, films, original and acquired TV series, documentaries and entertainment programmes. Prima COOL is an entertainment channel broadcasting mainly American films, TV series, sport and entertainment programmes.

FTV Prima, spol. s r. o.
Na Žertvách 24/132
180 00 Praha 8 - Libeň

T: +420 266 700 111

www.iprima.cz

Bohuslava Šindelářová
**Head of Acquisition and Business
Affairs**
bohuslava.sindelarova@iprima.cz

CZECH REPUBLIC



HBO CZECH REPUBLIC

HBO Czech Republic is the Czech subsidiary of Home Box Office (HBO). It is transmitted by cable and satellite networks and it broadcasts mostly feature films, TV series and documentaries. It operates several channels: HBO, HBO2, Cinemax, Cinemax2 and AXN.

Jankovcova 1037/49
170 00 Praha 7
Czech Republic

www.hbo.cz

Jana Malířová
Acquisition Manager
jana.malirova@hbo.cz
+420 261 094 500

CZECH REPUBLIC



Lærkevej (Park Road), 2009. Production Company: Cosmo Film



Anna Pihl, 2006. Production Company: Cosmo Film



DENMARK

The Danish market is the only one in Europe in which public channels, operated by the two public broadcasters, DR and TV2, still attract more than half of average daily audiences. The TV2 channel continues to dominate the market (29.3% of daily audiences in 2009), followed by DR1 (21.9%). The two main public channels therefore account for more than 51% of average daily audiences in 2009 (10% less than in 2006) and, together, the 14 public channels (seven operated by DR and seven by TV2) accounted for almost two thirds of daily audiences and three quarters of prime-time audiences in 2009. The most popular private channel is TV3 (Swedish MTG group), with a slightly increased daily market share of 5%. The other main private channels are TV3+ (MTG group, 3.3% daily audience share) and Kanal 5 (ProSiebenSat.1 Media AG), which stabilised at 2.9% in 2009. (Audience Data Source: Eurodata TV Worldwide / Gallup TV meter)

The Danish public authorities decided to privatise TV2 in May 2003, and this aid, amounting to EUR 67 million, was approved by the European Commission in August 2008. In January 2009 the government published a plan aimed at partially transforming TV2 into a pay-TV channel from 2012. Terrestrial analogue signals were switched off, as planned, on 1 November 2009. IPTV appears to be a rapidly growing market in Denmark with 6 companies operating in 2010.



DR TV

DR (Danish Broadcasting Corporation) is Denmark's oldest and largest electronic media enterprise. The corporation was founded in 1925 as a public service organization and the tv channel in 1951. DR does not possess any RTB licence but has signed a public service contract with the Ministry of Culture. The channel is completely financed by public revenues (there are no advertising revenues). DR TV comprises two channels, DR1 and DR2 - and three new channels from November 2009: DR K (Culture, history, music), DR Ramasjang (Children's programming) and DR HD (Programmes in HD). Over the years DR has built up a strong fiction brand, especially on Sunday evenings at 20h. DR has produced a number of award winning tv series, such as *The Protectors* (2010), *Unit One* (2002), *Nikolaj & Julie* (2003), *The Eagle* and *Young Andersen* (2005). And with additional nominations for series like *Better Times* (2004), *The Killing* (2007 and 2008) and *Mille* (2009), DR has established itself as an important player in the international world of drama production.

Emil Holms Kanal 20
DK - 0999 Copenhagen C
Denmark

T: +45 3520 3040
F: ++45 3520 3040
dr@dr.dk

www.dr.dk

Ingolf Gabold
Head of Fiction
inga@dr.dk
+45 35 20 42 12

Steen Salomonsen
Head of acquisitions, Fiction
ssa@dr.dk
+45 35203929

Inge Kastoft
Program coordinator
ika@dr.dk
+45 35204040

Birgitte Fredsby
Editor in chief, Children and youth
bif@dr.dk
+45 35204039

Ditte Christiansen
Producer, Fiction
dich@dr.dk
+45 35 20 42 22

Bertel Kaare Schmidt
Editor, TV series
kash@dr.dk
+45 35204019

Peter Gren Larsen
Editor, fiction DR2
pegl@dr.dk
+45 35204045

Helene Aurø
Head of Sales, DR International Sales
heau@dr.dk
+45 3520 3957

Lotte Lindegaard
CEO DR1
lol@dr.dk
+45 35204010



TV2

TV 2 is a publicly owned television station in Denmark based in Odense. The schedule is Public Service driven with emphasis on a full range schedule and a strong backbone of Danish produced programming. TV 2's economy is solely based on advertising revenues. TV 2's overall share (21-50) is 30% and the commercial share (21-50) is 49%. TV 2 has five subsidiary stations known as TV 2 Zulu, targeted at youth, TV 2 Charlie, oriented towards older audiences, TV 2 News, TV 2 Film, a non-stop movie channel and TV 2 Sport, as well as the internet-based pay-per-view channel TV 2 Sputnik. TV2 has aired a number of successful Danish TV fiction, such as *Anna Pihl* and *Lærkevej* (both MEDIA supported).

TV2/Danmark (Odense)
Rugårdsvej 25, 5100 Odense C, Denmark

T: +45 6591 9191 (Odense)
T: +45 39 75 7575 (Copenhagen)
F: +45 6591 3322 (Odense)
tv2@tv2.dk

www.tv2.dk

TV2/Danmark (Copenhagen)
Teglholm Allé 16, 2450 Copenhagen SV
Denmark

Henning Møller
Commissioning Editor
hemo@tv2.dk

Hans Peter Blicher
Commissioning Editor & Buyer
hpbl@tv2.dk

Maiken Vexø
Head of TV2 Networks (TV2 Zulu and TV2 Charlie)
mave@tv2.dk

Niels Fonseca
Development editor
nifo@tv2.dk

Bente Troense
Commissioning Editor & Buyer
betr@tv2.dk

Keld Reinicke
Head of Programmes, Acquisitions & Production
kere@tv2.dk

Lars Duus
Head of Development
ladu@tv2.dk



TV3 DENMARK

TV3 is one of the channels owned by the Viasat Corporation. They are broadcasting from the UK. There are a number of sister channels like TV3+, TV3 Puls, TV2 Sport, TV1000 and more. The last few years TV3 has started to include Danish TV-fiction in their schedule and have had success with series like *2900 Happiness* and *Lulu & Leon*.

TV3 Denmark
Wildersgade 8
1408 Copenhagen
Denmark

T: +45 77 30 55 00
F: +45 77 30 55 10
tv3@viasat.dk

www.tv3.dk

Pil Gundelach Brandstrup
Head of programming
pil.brandstrup@tv3.dk
+45 77 30 56 23



SBS TV

SBS TV is part of one of Europe's biggest TV and radio broadcasters, the German ProSiebenSat1 Media. In Denmark SBS TV consists of four TV stations Kanal 4, Kanal 5, 6'eren and The Voice TV plus two radio stations The Voice and Nova FM.

SBS TV A/S
Mileparken 20 A
2740 Skovlunde

T: +45 7010 1010
info@sbstv.dk

www.sbstv.dk

Lars Ellegaard
Head of Programming
lars.ellegaard@sbstv.dk

DENMARK



Jälkilämpö, (Latent Heat), 2009 – Production Company: Kinotar Oy



Alamaailma (Underworld Trilogy), 2011 – Production Company: Vertigo Oy



FINLAND

Finland is one of Europe's most advanced countries in terms of digital broadcasting: analogue terrestrial signals were switched off in 2007 and cable television transmissions have also been fully digitised since 2008. Finland is now turning to second generation digital terrestrial television (DVB-T2). However, these changes have not radically altered the balance in the broadcasting market, where the main players remain the public group YLE (YLE TV1, YLE TV2, YLE Teema and Swedish-language channel YLE FST5), the Finnish private media group Sanoma (Nelonen, JIM, LIV) and Swedish group Bonnier (MTV3, Sub and Nordic Canal+ pay-TV channels).

In 2009, the public group YLE did not repeat its positive 2008 results, which had seen the channel YLE TV1 top the viewer ratings and the four main public channels achieve a cumulative audience of 44.5%. In 2009, the public channels' combined daily audience share dropped to 43.8%. In particular, YLE TV1 fell 2.1% to 21.4%, losing its place at the top of the ratings to MTV3, which regained the top place with 22.6%. The audience share of the leading private channel stabilised compared to 2008, after years of sharp decline: MTV3 accounted for more than 30% of the audience before 2005. Following these two channels, the order of popularity remained unchanged: YLE TV2, whose audience share rose to 18.2%, was followed by private channels Nelonen (9.9%), Sub and JIM. (Audience Data Source: EurodataTV Worldwide / Finnpanel)

The Finnish multi-channel distribution market continues to be dominated by cable services. Due to the popularity of cable television in Finland, satellite and IPTV packages are struggling to break through.



MTV MEDIA

MTV MEDIA has 10 TV channels: MTV3, Sub, AVA and the MTV3 Channel Package, which is a pay-TV package comprising MTV3 MAX, MTV3 Fakta, MTV3 Leffa, MTV3 Juniori, MTV3 Komedio, MTV3 Sarja and MTV3 Scifi. MTV MEDIA represents CANAL+ pay-TV services in Finland. MTV MEDIA (MTV Oy) is owned by Nordic Broadcasting Oy, which is owned by the Swedish publisher Bonnier AB. The MTV3 Channel Package was launched in November 2006. MTV MEDIA has been representing the CANAL+ pay-TV Services since 2009.

Ilmalantori 2,
00033 MTV3
Helsinki,
Finland

T: +358 10 300 300

www.mtv3.fi

Jani Hartikainen
**Vice President Production and
Acquisitions**
jani.hartikainen@mtv3.fi

Marko Karvo
Head of Domestic Acquisitions
marko.karvo@mtv3.fi

Matti Paunio
Head of Domestic Acquisitions
matti.paunio@mtv3.fi

Sarita Harma
Head of Drama
sarita.harma@mtv3.fi

FINLAND



NELONEN MEDIA (CHANNEL FOUR FINLAND) / SANOMA ENTERTAINMENT FINLAND LTD.

Nelonen Media is currently running a total of eight TV channels in Finland, including the 2nd biggest nationwide advertising-funded free-to-air television channel Nelonen (Channel Four Finland). The company also operates two basic cable channels (Nelonen Kino and Nelonen Perhe) with a strong emphasis on international feature film content.

PO Box 350,
00761 Helsinki,
Finland

T: + 358 9 45 451
F: +358 9 45 450 00

www.nelonen.fi

Mikko Aromaa
Acquisitions Executive, Feature Films
mikko.aromaa@nelonenmedia.fi
T: +358-9-4545 625
F: +358-9-4545 412

FINLAND



THE FINNISH BROADCASTING COMPANY (YLE)

Yle is Finland's national public service broadcasting company. Yle operates four national television channels and six radio channels and services complemented by 25 regional radio programmes

YLE Centre, Radiokatu 5,
Helsinki 00024
Yleisradio.

T: +358-9-14801

www.yle.fi

Tarmo Kivikallio
Head of Programme Acquisitions
tarmo.kivikallio@yle.fi

Erkki Astala
Executive Producer, Co-Productions
erkki.astala@yle.fi

Johanna Salmela
**Acquisitions Executive, Drama
(USA, Canada, Asia, Australia, Latin
America)**
johanna.salmela@yle.fi

Mari Koivuhovi
**Acquisitions Executive, Drama
(Europe)**
mari.koivuhovi@yle.fi

Johan Förnäs
**Acquisitions Executive, Drama,
Feature Films, (Arthouse, Nordic)**
johan.fornas@yle.fi

Vesa Nykänen
**Acquisitions Executive, Feature Films
(Mainstream, Classics)**
vesa.nykanen@yle.fi

FINLAND



Both images are from *Louis XV le soleil noir*, 2009 – Production Company: Les Films D'Ici.



FRANCE

The main providers of television channels in France are the public service broadcasters France Télévisions and Arte, as well as the private groups TF1 (Bouygues), M6 (RTL), Canal+ (Vivendi), AB Sat (AB group) and Orange (France Télécom), which are often also distributors of television services.

The channel TF1 still has the largest audience share but only had a daily audience share of 26.1% in 2009, which was 5.5 percentage points lower than in 2006. In second and third place respectively were the two public channels France 2 (16.7%) and France 3 (11.8%), both of which are also experiencing a steady decline in their audiences. Behind these, seven channels have audience market shares of between 1 and 3.1%. These include a number of new free-to-air DTT channels, such as TMC (which was bought, together with NT1, in 2010 by the TF1 Group) and W9 (RTL), who hold market shares comparable to those of the incumbent terrestrial channels, such as Canal+, France 5 and Arte. (Audience data source: Eurodata TV Worldwide / Médiamétrie / Médiamat).

The new free-to-air DTT channels had a combined daily audience share of 15.2% in 2009, compared with 11.1% in 2008, and DTT was received by over half of French homes (56.5%) in June 2010. Free-to-air DTT, which consists of 20 national channels (4 available in HD) and 43 local channels, has proved a success. The regional switchoff of analogue transmissions began in 2010. Ten regions have switched completely to digital terrestrial and the remaining twelve are likely to do so by the end of 2011.



ARTE FRANCE

ARTE is a French-German cultural channel broadcast by a French-German trust consisting of ARTE France and ARTE Deutschland GmbH, each holding a share of 50%. The two country poles deliver proposals for programmes. The central office of ARTE, located in Strasbourg, is responsible for the editorial line of programmes, the programme schedule and the broadcast.

8, rue Marceau,
Issy-les-Moulineaux
Cedex 9
France

T: +33 (0)1 5500 7777
+33 (0)3 8814 2222
F: +33 (0)1 5500 7700
+33 (0)3 8814 2200

communication@arte-tv.com
personnel@arte-tv.com
www.arte-tv.com

Virginie Padilla
Assistant Buyer – Fiction.
v-padilla@arteFrance.fr

Marie-Catherine Marchetti
Responsible for Acquisition – Fiction
m-marchetti@arteFrance.fr

Isabelle Huige
**In charge of Co-Production Fiction
Programming**
i-huige@arteFrance.fr

François Sauvagnargues
Director of Fiction
f-sauvagnargues@arteFrance.fr

Marie-Pierre Gregoire
Administrator for Fiction
mp-gregoire@arteFrance.fr

Michel Reilhac
**Vice President and Director of the
Cinema Unit**
m-reilhac@arteFrance.fr

Karen Byot
Assistant Director
k-byot@arteFrance.fr

FRANCE



ARTE GEIE

ARTE GEIE is a public television broadcaster. The ARTE Group is composed of three entities: the headquarters in Strasbourg (ARTE GEIE) and two Members responsible for programme production and delivery, which are ARTE France in Paris (ARTE FRANCE (S.E.P.T.)) and ARTE Deutschland TV GmbH in Baden-Baden (ARTE DEUTSCHLAND TV GMBH).

Service Téléspectateurs
4, Quai du Chanoine Winterer
CS 20035
F- 67080 Strasbourg Cedex
France

T: +33 3.88.14.22.22
F: + 33 3.88.14.22.00

www.arte-tv.com

Silvie Corso
**Multi-lingual Productions,
Responsible for Acquisitions**
s-corso@arte-tv.com

Lisa Muller
**In Charge of Fiction Programming,
Film and Fiction Department.**
l-mueller@arte-tv.com

Andreas Schreitmuller
Responsible for Fiction and Film
a-schreitmuller@arte-tv.com



CANAL J

Canal J is a Children's (4–14) entertainment channel. Magazines, fiction, cartoons, etc.

78, ru de Serres,
Paris Cedex 15
France

T: +33 (0)1 5636 5555
F: +33 (0)1 5636 5559
tachaine@canalj.fr

www.canalj.fr
www.canalj.net

Christophe De Melo

Acquisition

christophe.demelo@lagardere-active.com

33 1 56 36 54 63 dr

FRANCE



CANAL PLUS

National generalist pay-tv channel whose programming mainly consists of sports programmes, cinema, documentaries and magazines.

1, place du Spectacle
92130 Issy-les-Moulineaux
France

T: +33 1.71.35.35.35
F: +33 1.44.25.19.58

www.canalplus.fr
www.canal-plus.com

Lauries Dumas
**In Charge of acquisition – Young
Unite**
lauries.dumas@canal-plus.com

Myriam Esnouf
In Charge of acquisition PPV-VOD
myriam.esnouf@canal-plus.com

Corentin Glutron
In Charge of Discovery Acquisition
corentin.glutron@canal-plus.com

Sandra Ouais
In Charge of Foreign Acquisition
sandra.ouaiss@canal-plus.com

Aline Marrache-Tesseraud
**Director's Assistant of Acquisition –
Foreign Fiction**
sandra.ouaiss@canal-plus.com

Claire Petit
In Charge of Acquisition - Cinema
claire.petit@canal-plus.com

Florence Sarfati
**In Charge of acquisition/Production
New Contents**
florence.sarfati@canal-plus.com

Françoise Perrin
**Foreign Fiction Acquisitions –
Cinema Unite**
francoise.perrin@canal-plus.com

FRANCE



DIRECT 8

Generalist channel broadcast on the digital terrestrial network.

31-32 quai de Dion Bouton
92811 Puteaux
France

T: 01 46 96 48 88

www.direct8.fr

Johane Boutet
In Charge of Acquisition
j.boutet@direct8.net

Yann Le Prado
Director of Acquisition
y.leprado@direct8.net

Flor Husson-Dumoutier
In Charge of Acquisitions
f.husson-dumoutier@direct8.net

FRANCE



FRANCE 2

French national public service channel.

7, esplanade Henri de France
75015 Paris
France

T: +33 1.56.22.42.42
F: +33 1.56.22.56.32

www.france2.fr
www.francetvod.fr

Sabine Carion
**Adviser of Programming for Series,
Fiction and Soap**
s.carion@france2.fr

Mme Jocelyne Chauvin
**Director's Assistant in Charge of
Acquisition**
j.chauvin@france2.fr

FRANCE



FRANCE 3

National public service broadcaster with 13 regional units. The regions produce and co-produce both regional and national programmes.

7, esplanade Henri de France
75907 Paris Cedex 15
France

T: +33 1.56.22.30.30
F: +33 1.56.22.73.39

www.france3.fr

Francesca Dandolo
**Programming's Adviser at the
Cinema and foreign fiction Unit**
dandolo@exchange.france3.fr

Mme Sylvie Lenglet
**Administrator of acquisition for
cinema and fiction**
lenglet@exchange.france3.fr

Eve Baron
Co-production, acquisitions.
eve.baron@francetv.fr

FRANCE



FRANCE 4

Arts, fiction and entertainment channel. Owned by France Télévisions (89%) and Arte (11%).

9 Rue Cognacq Jay.
75007 Paris.
France.

T: +33 (0) 1 40 62 65 50
info@france4.fr

www.france4.tv

Sophie Tran
Feature film and Telefilm Acquisition
sophie.tran@francetv.fr
+33 1 56 22 68 68

Frédéric Prallet-Dujols
Director of Acquisition
frederic.prallet.dujols@france4.fr
+33 1 56 22 42 42

Catherine Gaucher
Director's Assistant of Acquisition
catherine.gaucher@france4.fr

Hélène Goujet
Television Series Acquisition
hellen.goujet@francetv.fr

Thierry Langlois
Director of Acquisition
thierry.langlois@francetv.fr
+33 1 56 22 60 00

FRANCE



JUNE (EX-FILLES TV)

Entertainment channel targeting female young adults (20 to 30 years old). Programming is composed mainly with TV fictions and magazines. The channel replaced Filles TV in October 2009, which was launched in 2004, targeting 11 to 17 year old girls.

28, Rue François 1er
75008 Paris
France

T: +33 (0) 156 36 55 27
news.june@lagardere-active.com

www.june.fr

Emmanuelle Baril
Director of acquisition
emmanuelle.baril@canalj.fr

Julia Tenret
Director of acquisition
julia.tenret@canalj.fr



M6

Second free-to-air commercial generalist channel in France. 48,6% owned by RTL Group.

89, avenue Charles de Gaulle
92575 Neuilly sur Seine Cedex
France


www.m6.fr

Bertrand Majani
Director of Acquisition
Assistant is Remi Jimenez
bmajani@m6.fr
33 1 41 92 66 66

Morgann Favennec
**In Charge of Acquisition and Artistic
Development – Young Department**
mfavennec@m6.fr

Abigal Joliot
Acquisition – Cinema
ajoliot@m6.fr

FRANCE



13ÈME RUE / SYFY / SYFY HD (NBC UNIVERSAL GLOBAL NETWORKS)

French cable and satellite channel.

44 Rue Washington,
Bâtiment Monceau
75 408 Paris Cedex 08
France

T: +33 1 70 60 79 00
F: +33 1 70 60 79 02

www.13emerue.fr

Philippe Danon
**Series, Shorts and Movies
Programming Manager**
philippe.danon@nbcuni.com
+33 1 70 60 79 00

Kevin Deysson
Head of Acquisitions and Productions
kevin.deysson@nbcuni.com
+33 1 70 60 79 00

FRANCE



RTL9 (FRANCE)

RTL9 is broadcast via cable and satellite in France, and has also long been broadcast on the analogue terrestrial network in Lorraine (French region located near the Grand Duchy of Luxembourg) and in the Grand Duchy of Luxembourg (but analogue transmissions were shut down in July 2010). RTL9 is jointly owned by Groupe AB and by CLT-UFA.

45 boulevard Pierre Frieden,
Kirchberg,
Luxembourg

T: +352 42 142 7831 / 7850
F: +352 42 142 7839

www.rtl9.com

Maud Bonassi
**Director's Assistant of Acquisition –
fiction**
maud.bonassi@groupe-ab.fr

Nathalie Biancolli
**Director's Assistant of Acquisition –
fiction**
nathalie.biancolli@groupe-ab.fr



SÉRIE CLUB

Série Club and TF6 (50%-owned), target audiences looking for entertainment and series.

120, avenue Charles de Gaulle
92522 Neuilly sur Seine
France

serieclub@serieclub.fr
serieclub.m6.fr

Vincent Broussard
**General Delegate's Director of
acquisition for TF6 and Série Club**
vbroussard@tf6.fr

FRANCE



TF1

TF1 is a national French TV channel, controlled by TF1 Group, whose major share-holder is Bouygues. TF1's average market share of 24% makes it the most popular domestic network. Flagship shows include Star Academy (Endemol's international competitor to the X Factor franchise), CSI and House, M.D. TF1 originally stood for Télévision Française 1 (French Television 1). Since its privatisation in 1987, the abbreviation is no longer expanded, so as to avoid confusion with the Entertainment channel targeting young adults. Jointly owned by the two main French commercial broadcasters (TF1 and M6).

1, quai du Point du Jour,
Boulogne Billancourt Cedex,
France

T: +33 (0)1 4141 1234
F: +33 (0)1 4141 2910 / 2840
comfi@tf1.fr

www.tf1.fr

Sophie Leveaux
Director of Acquisition
sleveaux@tf1.fr

Marie-Aurelie Bonnet
Adviser of programming
mbonnet@tf1.fr

Marie-Claire Sarry
Rights Negotiation – Acquisition
msarry@tf1.fr

Capucine Lallemand
Adviser of Programming
clallemand@tf1.fr

Remi Hampartzoumian
Rights Negotiation – Acquisition
rhampartzoumian@tf1.fr

Rémi Jacquelin
**Director's Assistant of Acquisition –
Cinema, Series and Soap**
rjacquelin@tf1.fr
33 1 41 41 12 34



TF1 INTERNATIONAL

Created in 1995, TF1 International is the worldwide distribution and acquisition arm of the TF1 Group, one of the leading media groups in France.

6 Place Abel Gance
92100 Boulogne-Billancourt
France

T: +33 1.41.41.12.34
F: +33 1.41.41.21.33

www.tf1international.com

Annabel Bighetti
**Senior Executive TV Sales and
Acquisitions**
abighetti@tf1.fr
33 1 41 41 21 68

FRANCE



TV5 MONDE

Number 1 French-language channel worldwide, reaching 120 million homes across the 5 continents.

131 avenue de Wagram
75017 Paris
France

T: +33 1.44.18.55.55
F: +33 1.44.18.55.10

www.tv5.org

Christophe Assezat
**In charge of acquisition – fiction and
documentary**
christophe.assezat@tv5.org
33 1 44 18 55 47 dr

Marjorie Vella
In charge of acquisition – cinema
marjorie.vella@tv5.org
33 1 44 18 55 55

FRANCE



Die Wanderhure (The Whore), 2010 – Production Company: TV60 Film



Romy, 2008 – Production Company: Phoebus Film (Photo: Aki Pfeiffer)



GERMANY

Germany has the largest television market in Europe and it is also one of the most competitive. More than 37 million households had a TV set at the end of 2009 in Germany, of which 50.1% received television by cable and 43.7% by satellite. The number of households with access to digital television had reached almost 62% by June 2010, according to the figures published by the ALM (Association of State Media Authorities).

The increasing number of channels has led to a steady decline in the viewer ratings of the traditional major channels in recent years. The two national public service channels (ARD and ZDF) had a combined share of 25.2% in 2009 (down from 27.8% in 2006). Sat.1, ProSieben and VOX have held their shares steady in the last year, while the share of RTL dropped slightly. Cable represents the most common mode of television distribution, and the digitisation of the network reached almost 34% at the end of 2009. The sector has experienced major consolidation in the last few years. There are now just four major operators. Germany completed the switch off of analogue transmission in December 2008 (aside from in a few small rural areas) and at the end of 2008, almost 100% of households were covered by digital terrestrial TV. Pay-TV remains relatively undeveloped in Germany, largely because the range of free channels is very broad and meets the needs of most German viewers



ARD – DAS ERSTE

ARD Das Erste is the public service broadcaster's first channel.

Schiffbauwerdamm 40
D-10117 Berlin
Germany

ARD Degeto,
Am Steinernen Stock 1,
60320 Frankfurt.
Germany

www.daserste.de
www.ard.de

Hans-Wolfgang Jurgan
**Assistant Mrs. Flesch, Head of
Acquisitions for ARD Degeto**
degeto@degeto.de
+49-69-15 09 349

GERMANY



3SAT

3sat is a Pan-European channel specializing in cultural programming. The channel is jointly operated by ARD (Germany), ZDF (Germany), ORF (Austria) and SRG (Switzerland).

c/o ZDF
55100 Mainz
Germany

www.3sat.de

Jane Rusel
**Project Manager Acquisition 3sat and
digital channels**
Jane.Rusel@zdf-enterprises.de
06131-991-1520

Inge Classen
Director Film 3sat
classen.i@zdf.de
06131/70 2197

GERMANY



NDR – NORDDEUTSCHER RUNDFUNK (NORTHERN GERMAN BROADCASTER)

NDR is a regional public service channel providing generalist programming and information about the Länder Bremen, Hamburg, Mecklenburg-Vorpommern, Niedersachsen, and Schleswig-Holstein. Being the so-called "third ARD channel" in this region, the channel broadcasts its own programmes. As a member of ARD, it also provides programmes to the first ARD channel (Das Erste).

Hugh-Greene-Wegl,
22529 Hamburg,
Germany

T: 00 49 (040) 4156 - 0
F: 00 49 (040) 44 76 02
ndr@ndr.de

www.ndr.de/fernsehen/

Susanne Nowak
**Executive Coordinator International
Acquisitions**
snowak@studio-hamburg.de
+49 40 6688-5124

Karen Matthiesen
CE TV movie, feature film
k.matthiesen@ndr.de
+49 40 4156 5793



RTL

RTL Television is Germany's most successful private broadcaster, watched by 20 million people daily, target audience 14-49 years. RTL Television focuses on classical means of transmission as well as on new media and technologies. The channel belongs to the Mediagroup RTL Germany, one of the leading media companies in Germany.

Picassoplatz 1
D-50679 Köln
Germany

www.rtl.de

Christian Simons
Head of Feature Films.
christian.simons@rtl.de
+49 221 / 4560

GERMANY



RTL VOX

RTL Vox is a generalist commercial channel owned by RTL Group.

Richard-Byrd-Strasse 6
50829 Koeln
Germany

www.vox.de

Tom Beyer
**Acquisitions Executive Feature Film
Department**
tom.beyer@rtl.de
+49 221 / 4560

Kerstin Meyer
Executive Assistant
kerstin.meyer@rtl.de
+49 221-456-72501

GERMANY



PROSIEBEN TELEVISION GMBH & SAT.1 SATELLITEN FERNSEHEN GMBH

Free TV private channel in a network; part of the German channel network
ProSiebenSat1 TV Deutschland GmbH (company of the ProSiebenSat1 Media AG).

Medienallee 7
85774 Unterföhring
Germany

www.vox.de

Rüdiger Böss
**Senior VP Group Programming
Acquisitions**
ruediger.boess@prosiebensat1.com
+49(0)89-9507-1226

Thomas Lasarzik
VP Group Programming Acquisitions
thomas.lasarzik@prosiebensat1.com
+49(0)89-9507-1227

Angeli Agethen
**Senior Manager Group Programming
Acquisitions**
angeli.agethen@prosiebensat1.com
+49(0)89-9507-1235

Claudia Rühl
**Senior Manager Group Programming
Acquisitions**
claudia.ruehl@prosiebensat1.com
+49(0)89-9507-1249

Michael Miesbach
**Senior Manager Group Programming
Acquisitions Commissioning Editor**
michael.miesbach@prosiebensat1.com
+49(0)89-9507-1225

Sigrid Egger
**Senior Manager Group Programming
Acquisitions Commissioning Editor**
sigrid.egger@prosiebensat1.com
+49(0)89-9507-1236

Joachim Kosack
**Senior VP Deutsche Fiction &
Co-production**
joachim.kosack@prosiebensat1.com
+49-89-95072356

Jochen Ketschau
VP Deutsche Fiction & Co-production
jochen.ketschau@prosiebensat1.com
+49-89-95072351

GERMANY



Christian Balz
VP Deutsche Fiction & Co-production
christian.balz@prosiebensat1.com
+49-89-95071356

Birgit Brandes
Commissioning Editor Fiction & Co-production
birgit.brandes@prosiebensat1.com
+49-89-95071346

Anne Karlstedt
Commissioning Editor Fiction & Co-production
anne.karlstedt@prosiebensat1.com
+49-89-95071347

Wolfgang Oppenrieder
Commissioning Editor Fiction & Co-production
wolfgang.oppenrieder@prosiebensat1.com
+49-89-95071243

Patrick N. Simon
Commissioning Editor Fiction & Co-production
patrick.simon@prosiebensat1.com
+49-89-95072353

Yvonne Weber
Commissioning Editor Fiction & Co-production
yvonne.weber@prosiebensat1.com
+49-89-95071340

Thomas Biehl
Commissioning Editor Fiction & Co-production
thomas.biehl@prosiebensat1.com
+49-89-95072343



KABEL EINS

Kabel eins is a generalist commercial channel owned by ProSiebenSat.1 Media AG. Its target audience is aged between 30-49. It is a private TV channel of the channel network ProSiebenSat.1. The programme mainly consists of bought motion feature films and series. Only the entertainment formats with daily news, report-magazines and documentary broadcastings are produced by the channel or by order. The programme explores culture, science as well as entertainment and also aims to appeal to older age groups.

Medienallee 7
85774 Unterföhring
Germany

www.kabeleins.de

Rüdiger Böss
Senior VP Group Programming Acquisitions
ruediger.boess@prosiebensat1.com
+49(0)89-9507-1226

Thomas Lasarzik
VP Group Programming Acquisitions
thomas.lasarzik@prosiebensat1.com
+49(0)89-9507-1227

Angeli Agethen
Senior Manager Group Programming Acquisitions
angeli.agethen@prosiebensat1.com
+49(0)89-9507-1235

Claudia Rühl
Senior Manager Group Programming Acquisitions
claudia.ruehl@prosiebensat1.com
+49(0)89-9507-1249

Michael Miesbach
Senior Manager Group Programming Acquisitions Commissioning Editor
michael.miesbach@prosiebensat1.com
+49(0)89-9507-1225

Sigrid Egger
Senior Manager Group Programming Acquisitions
sigrid.egger@prosiebensat1.com
+49(0)89-9507-1236

GERMANY



TELE 5

TELE 5 is a national Free-TV channel that addresses all viewers with a broad fictional programming of feature films, series and docu-fiction. Own productions like 'Gottschalk's film column' and 'Gottschalk's Classics' – a cinema magazine – complete the wide range of content. As a subsidiary of the Tele Munich Group (TMG), TELE 5 has access to their programme catalogue with German – speaking TV rights to more than 5000 feature films, TV movies and mini-series. Additional acquisitions from major studios and independent distributors complement the versatile movie and series programme. TELE 5 is receivable nationwide in over 32 million households via cable and satellite, in metropolitan areas also via DVB-T.

Bavariafilmplatz 7
82031 Grünwald
Germany

www.tele5.de

Marion Rathmann
**Executive programme (series,
feature films nat.+intl.)**
marion.rathmann@tele5.de
+49 89/649568-201

Renate Müller
**Programming department feature
films**
renate.mueller@tele5.de
+49 89/64 9568-207

Thomas Friedl
Director of Programming
thomas.friedl@tele5.de

GERMANY



KIKA DER KINDERKANAL VON ARD UND ZDF

KIKA is a Public service children's channel. The channel is jointly operated by ARD and ZDF. Series, feature films, magazine programmes, documentaries, educational programmes, specials and theme days, own productions, live shows, numerous television premieres as well as children's programme classics from ARD and ZDF. Ad free, target group oriented, diverse quality programme for everyone from three to 13 years and above.

Gothaer Straße 36
99094 Erfurt
Germany

www.kika.de

Sebastian Debertin
**Executive Fiction & Programme
acquisition**
sebastian.debertin@kika.de
0361/2181869

Stefan Pfäffle
**Deputy Executive Fiction &
Programme acquisition**
stefan.pfaeffle@kika.de
0361/2181742

GERMANY



BR – BAYERISCHER RUNDFUNK

Bayerischer Rundfunk is Bavaria's public broadcasting service with two television programmes which reach most of Western Europe. As part of the Ard network, BR makes a significant contribution to the five main national ARD TV channels in Germany. Feature films and documentaries are a priority.

www.br-online.de

Walter Greifenstein
Commissioning editor
walter.greifenstein@brnet.de

Hubert von Spreti
Executive commissioning editor
hubert.vonspreti@brnet.de

GERMANY



MDR – MITTELDEUTSCHER RUNDFUNK

T: 0341 - 300 96 96

www.mdr.de

The MDR is a public, terrestrial broadcaster based in Leipzig. Belonging to the ARD-consortium of public broadcasting stations, the RBB contributes to the output of the national tv-channel 'Das Erste' and also produces regional television programmes for Saxony, Saxony-Anhalt and Thuringa. The RBB Drama Department commissions tv-movies as well as series, serials, debuts and feature films.

Martina Faust
Film Acquisitions
martina.faust@mdr.de

Tara Brandt
Head of Films
jana.brandt@mdr.de
+49 341 300 6502

GERMANY



RBB

The RBB is a public, terrestrial broadcaster based in Berlin and Potsdam. Belonging to the ARD-consortium of public broadcasting stations, the RBB contributes to the output of the national TV-channel 'Das Erste' and also produces regional television programmes. The RBB Drama Department commissions TV-movies as well as series, serials, debuts and feature films.

RBB Rundfunk Berlin – Brandenburg,
Masurenallee 8 – 14,
14057 Berlin,
Germany

RBB Rundfunk Berlin – Brandenburg,
Marlene Dietrich-Allee 20,
14482 Potsdam,
Germany

info-berlin@rbb-online.de
info-brandenburg@rbb-online.de
www.rbb-online.de

Rosemarie Wintgen
Commissioning Editor
rosemarie.wintgen@rbb-online.de

Daria Moheb Zandi
Commissioning Editor
daria.mohebzandi@rbb-online.de
+49 979 93 24 101



WDR – WESTDEUTSCHER RUNDFUNK

Appellhofplatz 1
50667 Köln
Germany

www.wdr.de

The WDR is a public, terrestrial broadcaster based in Cologne. Belonging to the ARD-consortium of public broadcasting stations, the WDR contributes to the output of the national tv-channel "Das Erste" and also produces regional television programmes. The WDR Drama Department commissions tv-movies as well as series, serials, debuts and feature films.

Liane Jessen
**Executive area television play and
feature films**
ljessen@hr-online.de
069 / 155-2357

GERMANY



Both of these images are from *The Cliff (Hamarinn)*, 2009. Production Company: Pegasus.



ICELAND

All along since the establishment of Icelandic TV in 1966 the major characteristics of the programming is its high percentage of foreign origin. Iceland is a small language community and local production is far more expensive than the price of foreign material. However, local production has developed, both in numbers and quality. In 20 years, 1995-2008, the three main channels, RUV, Stöd 2 and Skjárin, almost doubled their production time, from 1.800 hours in 1995 up to 3.500 hours in 2008. The combined local productions remained around 25% of the transmissions.

At present (2011) there are ten national channels. New technology, the arrival of specialized channels and not least condensation in the marketplace make this possible. Icelandic channels with some own programming at the end of year 2009 were as follows. (Years of founding in parenthesis): RUV Sjónvarp (1966), Stöd 2 (1986), Omega (1992), Stöd 2 Sport (1995), N4 (1997), Stöd 2 Bíó (1998), Stöd 2 Extra (1998), Skjár 1 (1998), ÍNN (2007), Nova TV (2008).

The archivals on the market are RUV and Stöd 2. General channels with varied programmes are RUV, Stöd 2 and Skjár 1. The other seven are more or less specialized channels that mostly try to care for the interests of certain audience groups. All but one are transmitted from Reykjavik, the capital of Iceland. N4 is based in Akureyri, "the capital of the North".

Only four years after the dawn of digital transmissions in Iceland late 2005, six of every ten households in the country had access to a digital receiver. Audiences can tune in to lots of foreign television channels distributed by seven different companies, mostly telecoms, either through cable or antenna. Since 2005 video on demand (VoD) has been offered by some of the telecoms.



RIKISUTVARPID, RUV

Ríkisutvarpid, RUV, The Icelandic National Broadcasting Service, is a public service broadcaster owned by the Icelandic state. RUV is financed by state funding and revenues from advertisements. RUV's income can only be allocated for broadcasting purposes. RUV's television network reaches 99,9% of households; market share in viewing throughout 2010 was 51,7% for RUV TV. According to the Broadcasting Act the main obligation of RUV is to promote the Icelandic language and history as well as Iceland's cultural heritage.

Efstaleiti 1,
103 Reykjavík
Iceland.

T: (+354) 515 3000
F: (+354) 515 3010
istv@ruv.is

www.ruv.is

Gudrun Helga Jonasdottir
Acquisition
gudrunhj@ruv.is
+354 515 3000

Sigrun Stefansdottir
Director of programming
sigruns@ruv.is
+354 515 3000



ITC SKJARINN

ITC Skjarinn is an independent media company which divides into four different media units. The cable service distributes over 60 foreign cable channels including DR1, Discovery, BBC World News and more. The VOD service offers the largest VOD service via IPTV in Iceland. Screen One is a pay TV channel financed by subscription fees and advertising revenue. Its main programming needs are scripted dramas and high quality entertainment content. Screen One also produces it's own local programming. Screen One also produces it's own local programming, both scripted and entertainment.

Skipholt 31,
105 Reykjavik,
Iceland.

T: +354 595 6000
auglysingar@skjarinn.is

skjarinn.is

Kristjana Thors Brynjolfsdottir
Head of Programming
nanny@skjarinn.is

Thora Clausen
Assistant to Head of Programming
thorac@skjarinn.is



STÖÐ 2 (CHANNEL 2)

Stöð 2 (Channel 2) is an ad-supported subscription TV channel founded in 1986. On average 45% of Icelandic households subscribe to Stöð 2. Stöð 2 is a part of 365 Media, Iceland's leading media company. Stöð 2 offers a selection of the world's highest rated TV shows, award-winning series, latest Hollywood blockbuster features, the most popular local programming, scripted and non-scripted as well as daily local news and news related programming. As a brand Stöð 2 operates several other subscription channels including two sports channels and a movie channel.

Skaftahlid 24,
105 Reykjavík,
Iceland

T: +354 512 5000

www.stod2.is

Skarphedinn Gudmundsson

Acquisitions

skarpi@stod2.is

ICELAND



Both images are from *Jack Taylor*, 2009 – Production Company: Magma Films. Co-produced with RTL (Germany).



IRELAND

In Ireland the national public service broadcaster remains the strongest player in the TV market while British channels and companies continue to play an important role. The two public service channels, RTÉ1 and RTÉ2, had a combined market share of 35.4% in 2009 (4% less than in 2006). The private channel, TV3 (launched in 1998) had an 11.9% market share, for the first time moving into second place above RTÉ2, with 10.2%. The other two national Irish broadcasters are the public service Irish language channel TG4, and the entertainment channel 3e (owned by TV3). The five most watched UK channels are ranked in the following order: BBC1, UTV, S4C, BBC2, and Sky 1 (with a combined share of 18.2% in 2009). (Audience data source: Eurodata TV / AGB Nielsen Media Research).

The Broadcasting Act of 2009 consolidated all previous broadcasting legislation. In particular it addressed the governance of public service broadcasting, requiring precise public service remits; explicit entrustment of new activities; independent supervision; transparency of accounts and enhanced controls. The Act also established the new broadcasting regulatory authority (the Broadcasting Authority of Ireland – BAI, which merged the Broadcasting Commission of Ireland (BCI) and Broadcasting Complaints Commission (BCC). The BAI was officially launched in October 2009 and now also has responsibility for the regulation of public service broadcasters in Ireland. The Act also proposed the creation of two new public service channels: an Irish film channel and a parliamentary channel (Oireachtas).



RTÉ

Raidió Teilifís Éireann, (*Radio [and] Television of Ireland*; abbreviated as RTÉ) is a semi-state organization and the public service broadcaster of Ireland. It both produces programmes and broadcasts them on television, radio and the internet. RTÉ operates two free-to-air television channels, RTÉ One and RTÉ Two. RTÉ One is the main channel providing a comprehensive range of home-produced Irish factual, entertainment, drama and lifestyle programming, which is complemented by selected acquired material. RTÉ Two is a mixed-genre channel appealing to a variety of audiences across the schedule. During daytime its primary focus is children and sports; in the evening it targets viewers of a young mindset with innovative drama, entertainment and key acquisitions.

Donnybrook
Dublin 4
Ireland

T: +353 1 208 3111
F: +353 1 208 3080
info@rte.ie

www.rte.ie

Jane Gogan
Commissioning Editor, Drama
drama@rte.ie

Dermot Horan
Director of Broadcasting & Acquisitions
dermot.horan@rte.ie

Brian Walsh
Deputy Head of Acquisitions
brian.walsh@rte.ie

IRELAND



TG4

TG4 (Irish: TG Ceathair or TG a Ceathair) is a public service broadcaster for Irish-language speakers. The channel has been on-air since October 31, 1996 in the Republic of Ireland and since April 2005 in Northern Ireland. The daily Irish language programme schedule is its core service: seven hours of programming in Irish supported by a wide range of material in other languages such as French and English.

Baile na hAbhann
Co. Galway
Ireland

T: +353 91 505050
F: +353 91 505021

www.tg4.ie

Mícheál Ó Meallaigh
Senior Commissioning Editor
micheal.o.meallaigh@tg4.ie

Proinsias Ní Ghráinne
Commissioning Editor
proinsias.ni.ghrainne@tg4.ie

Lís Ní Dhálaigh
Acquisitions & Output Director
lis.ni.dhalaigh@tg4.ie

Deirbhile Ní Churraighín
Acquisitions Executive
deirbhile.ni.churraighin@tg4.ie

Máire Ní Chonláin
Commissioning Editor
maire.ni.chonlain@tg4.ie

IRELAND



TV3

TV3 is a commercial free-to-air television broadcaster in the Republic of Ireland and Northern Ireland which launched on September 20, 1998. It was the country's first independent commercial broadcaster. TV3 is operated by the TV3 Group which also consists of television channel 3e and the online service tv3.ie

Westgate Business Park
Ballymount
Dublin 24

T: +353 1 4193333
info@tv3.ie

Ben Frow
Director of Programming
ben.frow@tv3.ie

Fintan Maguire
**Commissioning and Creative Services
Executive**
fintan.maguire@tv3.ie

IRELAND



Dieci Inverni, 2009 – Production Company: Raicinema



ITALY

Italy's two most watched channels are still RAI Uno, the first public channel, and the private channel Canale 5 (Mediaset), which had daily audience market shares of 21.2 and 20.7% respectively in 2009. The gap between them is closing: it was two percentage points in 2006 but was only 0.5 percentage point three years later. Following these in terms of audience ratings are four channels that each have a daily audience share of approx. 10%: Italia 1 (Mediaset), RAI Due, RAI Tre and Rete 4 (Mediaset). All four had a slightly lower daily audience in 2009 compared with the previous year. Apart from the seventh terrestrial analogue channel La 7, with a stable market share of around 3%, no channel has a daily audience share of more than 1% in Italy. The incumbent terrestrial general-interest channels still pull in nearly 80% of viewers. (Audience data source : Eurodata TV Worldwide / Auditel / AGB Nielsen Media Research Italy).

This concentration of audience share is all the more surprising in Italy as the country has a large number of channels: there are more than 400 national and nearly 600 regional and local channels. The leading channel operators are the public service broadcaster RAI and the private groups Mediaset and News Corporation. RAI broadcasts over twenty channels in Italy and five international channels. In May 2010, it absorbed its subsidiary Raisat and the Raisat channels were all renamed. A new channel, RAI 5, was launched in November 2010.



RAI CINEMA SPA

RAI Cinema, part of the RAI Group, was conceived with the principal objective of giving strength to the Italian Film Industry. One of the principal obligations is to invest in Italian Cinema, thereby contributing to an integral part of Italian culture.

Piazza Adriana, 12
00193 Roma
Italy

T: 0039 06 684701

www.raicinema.it

Cecilia Valmarana
Production & Co-Production
c.valmarana@raicinema.it
0039 06 68470422

Carlo Brancaleoni
First feature film
brancaleoni@raicinema.it
0039 06 68470412

Paola Malanga
Buyer – full rights acquisitions
p.malanga@raicinema.it

ITALY



RAI TRADE SPA

From archives to soundtracks, from major sports events to documentaries, from mini-series to news, from films to entertainment: Rai Trade is the exclusive distributor in Italy and abroad of all rights to Rai's productions. One of its objectives is to contribute to the spread of "Made in Italy" products throughout every sector of the audiovisual industry

Via Umberto Novaro, 18
00195 Roma
Italy

T: 0039 06 374981
F: 0039 06 3723492

www.raitrade.it/presentHomepage.do

Luigi De Siervo
Director of TV rights, home video & thematic channels
desiervo@raitrade.it
039 06 37498218

Sesto Cifola
Head of cinema and fiction international sales
cifola@raitrade.it
0039 06 37498204



MEDIASET DISTRIBUTION - RTI SPA

Mediaset Distribution is the International Distribution arm of Mediaset Group, the biggest private media company in Italy, the only European major in the industry and one of the most important players in the world's media. Mediaset Distribution commercialises worldwide its ready made programming, scripted formats and international linear channel Mediaset International. With a catalogue of over 500 titles and an average investment of million euros in new productions, Mediaset Distribution is the leading distribution company of Italian TV Products.

Via Aurelia Antica 422
00165 Roma

T: 0039 06 66390566
F: 0039 06 6639 0650
internationalsales@mediaset.it

www.mediasetdistribution.com

Guido Barbieri
**general manager RTI - rights &
drama division**
segreteria@mediaset.it

Francesco Mozzetti
**Head of acquisitions and sales
department**
segreteria@mediaset.it

Patricio Teubal
Head of sales
patricio.teubal@mediaset.it

Clare McArdle
International sales manager
Clare.mcardle@mediaset.it

Paola de Santiago
International sales executive
paola.desantiago@mediaset.it

Serena Petrecca
Marketing executive
serena.petrecca@mediaset.it



SKY ITALIA SRL

Sky Italia S.r.l. is an Italian digital satellite television platform owned by News Corporation launched on 1st August 2003, when the former platforms Tele+ (Canal+) and Stream TV (News Corporation and Telecom Italia) merged together. It is similar in many ways to BSkyB's Sky Digital in the United Kingdom and Ireland, and like that network it is a major sports broadcaster

Via Monte Penice 7
20138 Milano
Italy

T: 0039 02 70027510
F: 0039 02 7200720

www.sky.it

Roberta Lissidini
Head of external relations
roberta.lissidini@skytv.it



Both images are from *Annie MG*, 2009 – Production Company: BosBros, with co-producers the broadcasters VRT, VARA & NPS



NETHERLANDS

The most important channel providers on the Dutch market are the public broadcasters, with the national channels Ned 1, Ned 2, Ned 3, and all the digital channels grouped together under the Ned 24 banner, as well as the RTL group, whose channels RTL 4, RTL 5, RTL 7, RTL 8 and RTL Lounge are transmitted under Luxembourg law, and SBS Broadcasting (ProSiebenSat.1 Media AG) with its NET 5, SBS 6 and Veronica channels.

In 2009, the daily audience share of Ned 1 decreased slightly to 20% after several years of strong growth. Following the public channel in audience share terms are the private channels RTL4 and SBS6 with 13.6 and 10.9% respectively. Their market shares have actually risen in the past two years. The two other public channels (Ned 2 and Ned 3) each have a daily share of about 7%, while the figure for the four private channels - NET 5, RTL 7, RTL 5 and Veronica - is between 3 and 5%. Seven other channels have a daily audience of between 1 and 2%. (Audience data source: Eurodata TV Worldwide / Stichting Kijkonderzoek).

The Dutch audience shares seem less concentrated than in other European countries, which can be partly explained by the cable network penetration. The Dutch public service broadcasting system is made up of some twenty national and 350 local broadcasters.



AVRO

AVRO is one in the group of the 9 biggest broadcasting associations in the Netherlands, and is financed by license fees and advertising. AVRO Culture & Arts transmits on Nedeland 2. All other Avro programmes are transmitted on Nederland 1, 2 and 3.

PO Box 2
1200 JA Hilversum
The Netherlands

T: +31(0)35 671 7911
communicatie@avro.nl

www.avro.nl

Simone van der Ende
Commissioning Editor Drama
simone.vandenende@avro.nl

NETHERLANDS



BNN

BNN is a Dutch public broadcasting association supported by the Netherlands Public Broadcasting, and targets teenage and young adult audiences. It produces entertainment and informative television programs, radio programs, and feature films.

PO Box 646
1200 AP Hilversum
The Netherlands

T: +31(0)35 655 5335
F: +31(0)35 655 5333
bnn-info@bnn.nl

www.bnn.nl

Pim Castelijn
Commissioning Editor Drama
celeste.heinst@bnn.nl

NETHERLANDS



EVANGELISCHE OMROEP

EO is financed by the Dutch government. It transmits on Nederland 1, 2 and 3 which are national channels that transmit by cable and terrestrial network.

PO Box 21000
1213 AC Hilversum
The Netherlands

+31(0)35 647 4747
eo@eo.nl

www.omroep.nl/eo

Jacomien Nijhof
Commissioning Editor Drama
jacomien.nijhof@eo.nl

NETHERLANDS



HUMAN

The Humanistische Omroep (HUMAN) is one of the smaller public broadcasting organizations in the Netherlands. It is a public service association. HUMAN produces programmes for Dutch television, makes radio talkshows and interactive websites.

PO Box 135
1200 AC Hilversum
The Netherlands

+31(0)35 672 2020
secretariaat@human.nl

www.human.nl

Kees Vlaanderen
Commissioning Editor Drama
kees.vlaanderen@human.nl

NETHERLANDS



KRO

KRO is one in the group of 9 biggest broadcasting associations in the Netherlands, and is financed by licence fees and advertising. KRO transmits on Nederland 1, 2 and 3 which are national channels, that transmit by cable and terrestrial network.

PO Box 23000
1202 EA Hilversum
The Netherlands

+31(0)35 671 3911
kro@omroep.nl

www.kro.nl

Brigitte Baake
Commissioning Editor Drama
drama.cultuur.tv@kro.nl

NETHERLANDS



MAX

Omroep MAX is a station broadcast in The Netherlands. MAX's programming focuses on people aged 50 years and older. MAX transmits on Nederland 1 and Nederland 2.

PO Box 21000
1202 BA Hilversum
The Netherlands

+31(0)35 677 5409
info@omroepmax.nl

www.omroepmax.nl

Jasper van der Schalie
Commissioning Editor Drama
jasper.vanderschalie@omroepmax.nl

NETHERLANDS



NCRV

NCRV is one in the group of the 9 biggest broadcasting associations in the Netherlands, and is financed by license fees and advertising. NCRV transmits mainly on Nederland 2, which is a national channel that transmits by cable and terrestrial network.

PO Box 25000
1202 HB Hilversum
The Netherlands

+31(0)35 671 7911
webmaster@ncrv.nl

www.ncrv.nl

Gemma Derksen
Commissioning Editor Drama
gemma.derksen@ncrv.nl

NETHERLANDS



NTR

NTR is the independent Dutch public service broadcaster specialising in information, education and culture. NTR's themes are based on the statutory duties of the three public service broadcasters which in 2010 merged into NTR: NPS, Teleac and RVU.

PO Box 29000
1217 GP Hilversum
The Netherlands

T: +31(0)88 100 3100
F: +31 (0)88 100 3138
publiek@nps.nl

www.ntr.nl

Marina Blok
Commissioning Editor Drama
marina.blok@ntr.nl

NETHERLANDS



VARA

The Omroepvereniging VARA (VARA Broadcasting Association) is a Dutch public broadcasting association operating within the framework of the Nederlandse Publieke Omroep system.

PO Box 175
1200 AD Hilversum
The Netherlands

+31(0)35 671 1911
drama@vara.nl

www.omroep.nl/vara

Robert Kievit
Commissioning Editor Drama
robert.kievit@vara.nl

NETHERLANDS



VPRO

VPRO is one in the group of the 9 biggest broadcasting associations in the Netherlands. It is financed by license fees and advertising. There are 3 public channels in the Netherlands that transmit by free cable, free satellite, free terrestrial and free digital television. VPRO can be found on all 3 channels.

PO Box 11
1200 JC Hilversum
The Netherlands

T: +31(0)35 671 2911
F: +31(0)35 671 2100
info@vpro.nl

www.vpro.nl

Joost de Wolf
Commissioning Editor Drama
j.de.wolf@vpro.nl

NETHERLANDS



Varg Veum – skriften på veggen (*The writing on the wall*), 2010 - Production Company: Cinemiso



NORWAY

The audience of the three public channels of the group NRK increased their share in 2009, with a daily audience share of 39.1% versus 37.5% in 2008. Nonetheless, the channel NRK1, with 31.1% was ahead of its private competitors. TV 2 had a 21.3% market share, with TVNorge (ProSiebenSat 1 Media AG) trailing behind with 7.1% and TV3 (Modern Times Group) with 6.1%.

TV3 (MTG), Viasat (MTG) and the Voice TV (ProSiebenSat 1 Media AG) are established in the UK, requiring them to comply with the Television without Frontiers Directive but not with specific provisions under Norwegian legislation, particularly in respect of programming and advertising.

Several new channels emerged in the Norwegian market in 2008 and 2009. For example, the satellite TV Distributor Viasat (MTG) has restructured its sports channels package, closing down Viasat Sport and Viasat Motor on the Norwegian market. The two main private channels TVNorge and TV 2 launched HD versions in October 2008 and June 2009 respectively. Finally, Frikanalen, which was launched in October 2008, started broadcasting on the national digital terrestrial television network in 2009. This is an open, non-commercial channel and is owned by around 60 non-governmental organisations. Pay-TV has a very high penetration rate in the Norwegian market, just under half of all households subscribe to a cable television service. In a country where 73% of homes have broadband Internet access, the IPTV sector is developing apace and there were six competing services in 2009.



NRK NORSK RIKSKRINGKASTING (THE NORWEGIAN BROADCASTING CORPORATION)

Norsk Rikskringkasting (The Norwegian Broadcasting Corporation) is the Norwegian government-owned broadcasting company. It is non-commercial and based on public service principles. NRK is the largest media organisation in Norway. It is a founding member of the European Broadcasting Union.

Bj. Bjørnsons Plass 1
0340 Oslo
Norway

T: +47 23 04 70 00
tone.c.ronning@nrk.no

www.nrk.no

Tone Rønning
Commissioning Editor
tone.c.ronning@nrk.no
+47 90967780



TV2 NORWAY

TV 2 is the largest commercial television station in Norway and the second largest TV station in Norway. TV 2 started to broadcast in 1992, based on a governmental license to broadcast national commercial terrestrial television.

Nøstegaten 72
Postboks 7222
5020 Bergen
Norway

T: +47 915 02255

www.tv2.no

Christopher N. Haug
Commissioning Editor
christopher.haug@tv2.no
+47 951 93 606



TV3 NORWAY

TV3 is a commercial television channel targeting Norway owned by Viasat. It is broadcasting from the UK and thus avoiding the rules in Norway that apply to advertising.

Postboks TV3 Youngstorget
0028 Oslo
Norway

T: +47 22 99 00 33

www.tv3.no

Gustav H. Jansen
Head of Productions
gustav.jansen@tv3.no
+47 90 91 08 09

NORWAY



TVNORGE

TVNorge is a commercial channel, owned by ProSiebenSat1. It went on the air in 1988 as the first advertising supported Norwegian channel.

Postboks 4800 Nydalen
0422 Oslo
Norway

T: +47 21022000

www.tvnorge.no

Nina Lorgen Flemmen
Head of Acquisitions
nina.lorgen.flemmen@tvnorge.no
+47 2102 2024

NORWAY



POLAND

The Polish audiovisual scene at the end of 2009 and the beginning of 2010 was marked by the lack of progress on several important matters (DTT, DVB-H, the public satellite platform, the reform of the public broadcaster, and the transposition of the Directive etc). However, there might be more movement on these issues before the end of 2010.

As far as broadcasting is concerned, the most important players are still the public group TVP and the two private groups TVN (ITI group) and Polsat. In 2009, TVN propelled itself into second place on the market with a 15.9% daily audience, behind the public channel TVP1 (20.9%). With 15.4%, the second public channel, TVP2, thus now only occupies third place, ahead of Polsat, with an audience of 14.8%.

These four main channels had a combined daily audience of 67% in 2009, compared with 77% in 2006. Following these, there were seven channels that commanded between 1 and 5% of the audience share, compared with just five channels a year earlier. TV Puls (the regional channel formerly owned by the Franciscan Order and had News Corporation in 2007 and 2008 as a shareholder but is now owned by its president, Dariusz Dabski) and Disney Channel Polska crossed the 1% audience share threshold for the first time in 2009.



POLSAT

Polsat is a television broadcaster-commercial station buying movies for all rights. The channel is also available to watch in Sweden. It is active 168 hours per week and free to watch. Polsat is the third national TV channel broadcast via the terrestrial analogue network, it covers more than 72% of the territory and 85% of the population (2006 data). It belongs to the Polsat group of channels. The schedule of Polsat is generalist.

Telewizja Polsat S.A.
ul. Ostrobramska 77
04-175 Warszawa
Poland

T: + 48 22 514 40 00
biuro@polsat.com.pl

www.polsat.com.pl

Anna Kozanecka
**Head of Film Acquisition and
programming**
akozanecka@polsat.com.pl
+48 22 514 53 93

Szymon Mioduszeński
Film Acquisitions Executive
+48 502 985 268

POLAND



TVP

TVP is a Polish public station, operating 2 nation-wide channels (TVP1, TVP2) a number of thematic channels: TVP Info, TVP Kultura, TVP Sport, TVP History, and a satellite channel TVP Polonia. Its main activity is in broadcasting, production, worldwide distribution and acquisition.

Telewizja Polska S.A.
ul. Woronicza 17
00-999 Warszawa
Poland

T: +48 (22)) 547 8514
F: +48 (22)) 547 8150
sekretariat@tvp.pl

www.tvp.pl

Ewa Dabrowska
Acquisition – Sales manager
ewa.dabrowka@tvp.pl
+48 22 547 7230

Wojciech Diduszko
Programme Buyer TVP Kultura
wojciech.diduszko@tvp.pl
+48 22 547 29 85

Beata Pacak
Programme, Film Buyer
beata.pacak@tvp.pl
+48 22 547 81 14

POLAND



CANAL PLUS

Established in 1995, Canal+ is a paid TV channel in Poland, Canal+. Programming of Canal+ focuses on feature films (hits, mega hits and premiere movies) and sport (soccer, motorcycle, racing, NBA and others).

Canal Plus Cyfrowy Sp. z o.o.
al. gen. W. Sikorskiego 9
02-758 Warszawa
Poland

T: +48 22 32 82 701
F: +48 22 32 82 750

www.canalplus.pl

Katarzyna Brzezińska
**Short Film, Series and Concert
acquisitions**
katarzyna.brzezinska@cplus.com.pl
+48 22 6570 965

POLAND



HBO POLAND

HBO Poland is a paid television station which is movie oriented.

HBO Poland Sp. z o.o.
Ul. Pulawska 17
02-515 Poland

T: 0048 22 852 8800
kontakt@hbo.pl

www.hbo.pl

Aleksander Kutela
Senior vice president
a.kutela@hbo.pl

POLAND



TVN

TVN is a private TV station in Poland. Its principle activity is the producing of theatrical movies and TV series.

TVN S.A.
ul. Wiertnicza 166
02-952 Warszawa

T: +48 22 8566060
tvn@tvn.pl

www.tvn.pl

Renata Męcina
Buyer
r.mecina@tvn.pl

POLAND



SPAIN

In 2009, the public channel TVE La Primera led the market with a 16.4% daily audience share. It therefore overtook Telecinco, a private channel owned by the Italian Mediaset group, whose 15.1% share represents a 3% drop compared to 2008. Antena 3, controlled by the Planeta de Agostini and Bertelsmann groups, remained in third position, with a reduced audience share of 14.7%. Next, the two most recent additions to the Spanish analogue terrestrial landscape continued to establish themselves: Cuatro with 8.2% and La Sexta with 5.5%. TVE La 2 followed with a 3.8% daily audience share. (Audience data sources: Eurodata TV Worldwide / Kantar Media)

The switchover to digital terrestrial broadcasting was completed in April 2010, when analogue terrestrial transmissions were switched off. A large number of channels were launched in 2010 especially for the free DTT network (13TV, Boing, La 10, La Sexta 2 and 3, Marca TV and Nitro).

The extent to which Spanish households subscribe to multi-channel platforms is traditionally low. The market is dominated by the satellite package Digital+, which is owned by Sogecable (Prisa, Mediaset and Telefonica) and was received by less than 12% of homes at the end of 2009.

Although there are still a large number of cable operators, they reach less than 10% of homes. Finally, the current market for ADSL television services (IPTV) is dominated by the Imagenio platform (Telefónica de España), which had more than 700 000 subscribers at the end of 2009, thus establishing itself as Spain's third most important pay-TV player.



ANTENA 3

Antena 3 is a private Spanish terrestrial channel. Its programming is generalist. When it was launched, Antena 3 was the first national private channel in Spain. It is controlled by Planeta de Augustini and RTL Group.

Avda. Isla Graciosa 13,
28703,
San Sebastian de los Reyes,
Madrid
Spain

T: 0034916230500

www.antena3.com

Mercedes Gamero
Director of Acquisitions and Sales
minigo@antena3t.es

Javier Iriarte Moreno
Programming Deputy Manager
minigo@antena3t.es

SPAIN



ARAGON TELEVISION

Aragon Television is the autonomous regional channel in Aragon.

Avda. Maria Zambrano 2,
50018 Zaragoza
Spain

www.aragontelevision.es

Jaime Fontan
**Head of Acquisitions and
Commissioning Editor**
gfontan@aragontelevision.es
+34876256500

SPAIN



CANAL 9 – TVV – TELEVISIÓN VALENCIANA

Canal 9-TVV is one of the six Spanish regional stations and was created in March 88 although it went on the air only in October 1989 broadcasting for the Valencian Community area covering a population of more than 5 million people in the provinces of Valencia, Castellon and Alicante as well as in the Balearic Islands. Canal 9-TVV broadcasts 6.600 hours yearly in Valencia and Castilian through two channel including in its schedule news, sports, current affairs, game shows, movies, series, sitcoms, animation, documentaries, music and entertainment. In-house production covers a 60% of the total broadcasting time and acquisitions are mainly made in the US, England, Japan, Australia.

Radiotelevisió Valenciana,
Polígon Accés Ademús s/n;
46100 Burjassot, València
Spain

T: 34 96 318 30 00
F: 34 96 318 34 82

www.rtvv.es

Antoni Fontelles
Head of Programming
fontelles@rtvv.es

Vicenta Suberviola Lloria
**Programming and Acquisitions
Director**
suber@tvv.es
+34 96 318 30 00



CANAL EXTREMADURA TELEVISION

Canal is an autonomous public channel of Extremadura. It is broadcast in Spanish with regional coverage and free access.

Sociedad Pública de Televisión Extremeña T: 0034924382000
S.A.U.
Avenida de las Américas,
11° 06800 Mérida [Badajoz]
Spain

www.canalextremadura.es

Valentin Romero
Head of Programmes
valentin.romero@canalextremadura.es
+34924382000

SPAIN



CANAL SUR

Canal Sur is the main regional autonomous public channel of Andalusia.

Edificio Canal Sur. Avda.
José Gálvez, 1. CP 41092
Isla de la Cartuja,
Seville
Spain

T: 0034955054600

www.canalsur.es

Lidia Lorente
Acquisitions Executive
+34955054773

Fidel Cardete Quintero
Head of Programming

SPAIN



CASTILLA LA MANCHA

CMT is the first public autonomous channel in Castilla-La Mancha.

e / Rio Alberche s.n.
Polígono Santa Ma de Banquerencia
Toledo
Spain 45007

T: +34925288600
F: +34925288618
info@rtvcm.es

www.rtvcm.es

Ramón García Rubio
Head Programming
ramongarcia-rubio@rtvcm.es
+34925287853

SPAIN




ETB1 – EUSKAL TELEBISTA

EITB is the first communication group of Euskadi. It has more than 25 years of experience in the communication world. During this time it has consolidated as a modern and efficient media that daily goes over to more than one million citizens, to whom it mainly offers information and entertainment.

T: +34946563000
F: +34946563095
info@eitb.com

www.eitb.com

Jesús Higuera
Head of Programming Acquisitions
Higuera_jesus@eitb.com



LA SEXTA – (TELEFILM)

La Sexta is a Spanish private terrestrial generalist channel. When it was launched in 2006, la Sexta became the sixth Spanish national terrestrial channel. La Sexta is controlled by the GAMP (which includes Mediapro) and the mexican group Televisa.

C/ Virgilio nº2, Edificio 4
Ciudad de la Imagen
Pozuelo de Alarcón (Madrid)
Spain

T: +34 91 838 2966
F: +34 91 838 2958
info@lasexta.com
comunicacion@lasexta.com

www.lasexta.com

Sergio Ramos
Acquisitions Manager

Esperanza Martin
Programme Director

SPAIN



TELECINCO – GESTEVISION

Telecinco is a Spanish commercial television channel operated by Gestevisión Telecinco. Launched in 1990 as Tele 5, it was the fifth of the national terrestrial television channels. In 1997, Tele 5 was rebranded as Telecinco, dropping the flower logo seen in other Mediaset channel logos. Telecinco is a general channel catering for all audiences. It shows popular films, series and sport.

T: 0034913966999
telecinco@telecinco.es

www.telecinco.es

Ghislain Barois
Acquisitions Director
gbarois@telecinco.es

Mónica Iturriaga
Acquisitions Manager
miturriaga@telecinco.es

Jorge Tuca
**Director of Development , Foreign
Distribution**
jtuca@telecinco.es

SPAIN



TVE – TELEVISIÓN ESPAÑOLA

Televisión Española –TVE – is the national state-owned public service television broadcaster in Spain.

Prado del Rey
28223 Pozuelo de Alárcon (Madrid)
Spain

T: +34 91.346.80.00
F: +34 91.346.30.55

María Jesús Pérez
**Head of Acquisitions and
Commissioning Editor**
mjesus.perez@rtve.es

SPAIN



Both images are from *Drottningofret (The Sacrifice)*, 2010 – Production Company: Bob Film. (Photographer: Johan Paulin)



SWEDEN

The main players in the Swedish broadcasting market are public broadcaster SVT, private Swedish groups Bonnier (TV4 and Nordic Canal+ channels) and Modern Times Group – MTG (TV3, TV6, TV8, TV1000 and Viasat channels, some of which are broadcast from the United Kingdom), and the German group ProSiebenSat1. Media AG, whose channels Kanal 5 and Kanal 9 are also transmitted from the United Kingdom.

In 2009, the public channel SVT1 regained its position as the most watched channel in Sweden, with an increased daily audience share of 20.9%, ahead of TV4 (Bonnier), which fell below the 20% mark. SVT2, Sweden's second public channel, dropped to 7.5% (a market share that has virtually been halved in the space of three years) and lost third place to TV3 (MTG) with 8.4%. It is followed by Kanal 5 (ProSiebenSat1. Media AG) and TV6 (MTG), two established channels, and TV3, broadcast from the United Kingdom.

The combined audience share of these six main channels was only 68.8% in 2009, compared to almost 80% three years earlier. Due to this audience fragmentation, the broadcasting groups have increased their range of specialist channels. In terms of total audience share per group, the six SVT channels saw their market share fall from 39.3% in 2006 to 35.9% in 2009, in contrast to the nine TV4 channels, whose share rose from 26% to 28.3% in 2009.

As far as channel distribution is concerned, the main players in the market remain the Swedish groups MTG, TeliaSonera and Teracom, as well as cable operator Com Hem and the Norwegian Telenor group.



SVERIGES TELEVISION (SVT)

SVT is the Swedish public service broadcaster financed by a compulsory fee. They had 68 hours of broadcasting per day on all their channels. 21.1 % of the programming is fiction.

Oxenstiernsgatan 26-34
105 10 Stockholm
Sweden

T: +46 8 784 00 00

www.svt.se

Kristina Bjurklint
Acquisition Executive Feature Films
kristina.bjurklint@svt.se
+46 87 84 60 04

Göran Danasten
**Head of Fiction; Buyer North-
America, South-America,
Scandinavia and German-speaking
territories**
goran.danasten@svt.se
+46 8 784 6709

Gudrun Kjellberg
Buyer
gudrun.kjellberg@svt.se

Henrik Palm
Buyer Short films
henrik.palm@svt.se

Agneta Perman
Feature Film Buyer
agneta.perman@svt.se
+46 8 784 0000

Caixa Westling
**Buyer & Commissioning editor
Swedish Short films**
caixa.westling@svt.se

Gunnar Carlsson
Executive producer feature
gunnar.carlsson@svt.se
+46 878 48 839

Christian Wikander
**Commissioning Editor SVT
Gothenburg**
christian.wikander@svt.se

Stefan Baron
Commissioning Editor SVT Stockholm
stefan.baron@svt.se

Peter Gustafsson
Commissioning Editor
peter.gustafsson@svt.se

SWEDEN



KANAL 5 / KANAL 9

Kanal 5 and Kanal 9 are part of ProSiebenSat1 media group and are transmitting from London. Kanal 5 has an entertainment and feature film profile. Kanal 9 is a series, feature film and documentaries as well as sports and events channel.

Rådmansgatan 42
114 99 Stockholm
Sweden

T: 08-520 55 555

www.kanal5.se
www.kanalnio.se

Katarina Eriksson
Head of Acquisition
Katarina.Eriksson@kanal5.se
+46852055150

SWEDEN



TV4 / CANAL+

TV4 Group started its transmissions in 1990. TV4 Group has a range of channels under the TV4 brand. Canal+ was started by French Canal+ in 1997 but is now owned by TV4. Canal+ is a pay TV service with 15 channels.

Tegeluddsvägen 3-5
115 79 Stockholm
Sweden

T: +46 8 459 40 00

www.tv4.se
www.canalplus.se

Ragnhild Thorbeck
Acquisitions Executive Canal+
ragnhild.thorbeck@canalplus.se
+46 73 719 28 01

Annica Lindberg
Acquisitions Executive
annica.lindeberg@tv4.se
+46 8 459 4656

Helena Forsman
Head of Acquired Programmes
helena.forsman@tv4.se
+46 8 459 4082

Clara Scherman
Director of Acquisitions
clara.scherman@tv4.se

Maria Lidén
Acquisitions Executive
maria.liden@tv4.se

Caroline Dinkelspiel
Acquisitions Executive
caroline.dinkelspiel@tv4.se

Mikaela Bley
Acquisitions Executive
mikaela.bley@tv4.se

Louise Eberhardt
Assistant Acquisitions Executive
louise.eberhardt@tv4.se
+46 8 459 46 63

Ole Steen Stolberg
Acquisitions Executive Canal+/TV4
46 8 459 4000

SWEDEN



TV3 / TV6 / TV8 / TV10

TV3 started its transmissions in 1987 and was the first commercial channel in Sweden. It has an entertainment and feature film profile. TV6 has a profile of entertainment, sports and fact shows. TV8 has a focus on series and lifestyle. TV10 focuses on sports and documentaries. These channels are all owned by Viasat which is part of MTG (Modern Times Group).

MTG TV
PO Box 17054
SE-104 62 Stockholm
Sweden

T: +46 (0)8 56 20 23 00

www.mtg.tv/se

Camilla Clarke
Head of Acquisitions TV3/TV8
Camilla.Clarke@mtg.tv/se
+46 (0)8 56 20 23 21

Miriana Skara
Head of Acquisitions TV6
Miriana.Skara@mtg.tv/se

Irene Lindblad
Programme Director Swedish drama
Irene.Lindblad@mtg.tv/se

SWEDEN



VIASAT / TV1000

Viasat has a range of pay tv documentary and sports channels as well as the eight TV1000 film channels. Acquisitions for the Nordic market are handled at the London office.

Viasat Broadcasting UK Ltd
11 Chiswick Park
566 Chiswick High Road
London W4 5XR
England

+44 208 742 5100

www.viasat.se

Camilla Thornberg-Drenov
**Head of Acquisitions Free TV
Scandinavia**
Camilla.Thornberg-Drenov@viasat.co.uk
+44 208 742 5127

Lina Brounéus
**Acquisitions Manager Free TV
Scandinavia**
Lina.Brouneus@viasat.co.uk
+44 208 742 5125

Will Ennett
**Acquisitions Manager Free TV
Scandinavia**
will.ennett@viasat.co.uk
+44 208 742 5126

Fabrizio de Leo
**Acquisitions Executive Free TV
Scandinavia**
Fabrizio.DeLeo@viasat.co.uk
+44 208 742 5069

SWEDEN



NONSTOP TV

NonStop Television is a fast growing TV company that features niche TV channels targeting markets in Scandinavia, The Baltics, Benelux and Africa. Notable channels are Silver broadcasts art house feature films and Showtime that broadcasts action features and series.

Döbelnsg. 24
113 52 Stockholm
Sweden

T: 08 - 673 99 99

www.nonstop.tv

Fredrik Persson
Programme Director
fredrik.persson@millenniumgroup.se
+46 8 673 99 92

Ignas Scheynius
CEO
ignas.scheynius@millenniumgroup.se
+46 8 667 88 70

SWEDEN



The Promise, 2011 – Production Company: Daybreak Pictures



UNITED KINGDOM

In 2009, the public service channel BBC1 was still the service most watched by all UK households (20.9% audience share, just 2% down from 2006), followed by ITV1 (17.8%). The UK television market is also one of the largest in Europe with a large number of national thematic channels and also many channels that are targeting other countries. Thematic channels are impacting on the generalist channels and the audience shares of BBC2, Channel 4 and Five are also gradually declining. Partly in order to compensate for the drop in the audiences of their main channels, all the national broadcasters BBC, ITV, Channel 4 and five have developed their portfolios of digital channels. (Audience data source: Eurodata TV Worldwide / BARB / TNS UK)

Analogue switch-off is well under way in the UK and should be completed by 2012. The United Kingdom has one of the highest digital penetration rates in Europe. Ofcom's Communications Market Report 2010 shows that at the end of March 2010, 92% of all households received digital TV i.e. 23.6 million homes. Digital terrestrial television (40% of homes) and satellite (41% of homes) are the most important platforms. At the same time almost 99% of cable homes (13%) are digital.



BBC

The BBC is the largest broadcasting organisation in the world. Its mission is to enrich people's lives with programmes that inform, educate and entertain. It is a public service broadcaster, established by a Royal Charter and funded by the licence fee that is paid by UK households. The BBC uses the income from the licence fee to provide services including 8 national TV channels plus regional programming, 10 national radio stations, 40 local radio stations and an extensive website. BBC World Service broadcasts to the world on radio, on TV and online, providing news and information in 32 languages. It is funded by a government grant, not from the licence fee. The BBC also has a commercial arm, BBC Worldwide. Its profits are returned to the BBC for investment in new programming and services.

BBC TV Centre
Wood Lane
London
W12 7RJ
UK

+44 (0)20 8743 8000

www.bbc.co.uk

Sue Deeks
**Head of Programme Acquisition –
Responsible for Acquisitions: Series
(Fiction)**
sue.deeks@bbc.co.uk
T: (020) 8225 6721 (contact Lisa Henshall)

Steve Jenkins
**Head of Films, Programme
Acquisition – Responsible for:
Acquisitions: Feature Films**
steve.jenkins@bbc.co.uk
T: (020) 8225 6053 (contact Claire Stanley
or Kellie Ashley)

Ben Stephenson
**Controller, Drama Commissioning –
Responsible for Drama: All channels
from independent production
companies and BBC in-house Drama**
ben.stephenson@bbc.co.uk
T: (020) 8576 2891 (contact Eleanor
Goldwin)

Steven Andrew
Head of CBBC Drama & Acquisitions
steve.andrew@bbc.co.uk
T: (020) 8225 9927 (contact Emily Wood)

UNITED KINGDOM



BBC WALES

BBC Cymru Wales (also known as English: BBC Wales or Welsh: BBC Cymru) is a division of the British Broadcasting Corporation for Wales. Based at Broadcasting House in the Llandaff area of Cardiff, it directly employs over 1200 people, and produces a broad range of television, radio and online services in both the Welsh and English languages. Outside London, BBC Wales is the largest BBC production centre in the United Kingdom, partly due to its additional slate of Welsh language programmes for BBC Radio Cymru and the Welsh language television channel S4C.

CBBC Drama Submissions Room E814 ,
BBC TV Centre,
Wood Lane,
London W12 7RJ.
UK

www.bbc.co.uk/wales

Piers Wenger

**BBC Wales Head of Drama
Commissioning**

Assistant to Piers: Oliver Grieve –
oliver.grievet@bbc.co.uk

T: 0208 57 61 987 (Assistant Oliver Grieve)

UNITED KINGDOM



BBC ENGLAND

BBC English Regions is the division of the BBC responsible for local television, radio, web and teletext services in England. It is one of the BBC's four 'Nations' - the others being BBC Scotland, BBC Wales and BBC Northern Ireland. The division is made up of 12 separate regions. The headquarters of BBC English Regions is at The Mailbox in Birmingham, with regional television centres in Manchester, Leeds, Hull, Newcastle upon Tyne, Nottingham, Norwich, Bristol, London, Tunbridge Wells, Southampton and Plymouth, and local radio stations based at 43 locations across England.

BBC TV Centre
Wood Lane
London
W12 7RJ
United Kingdom

www.bbc.co.uk/england

Bryony Freeman
**For all England Proposals and
ecommissioning queries (Covering
maternity leave for Gemma Allin)**
bryony.freeman@bbc.co.uk
+ (020) 8225 9479

Sarah Brandist
**Executive Producer, BBC England
Independent Drama**
sarah.brandist@bbc.co.uk
+ (020) 8225 7500
(Assistant: Kim Varvell)

Polly Hill
**Head of Drama, BBC England
Independents**
polly.hill@bbc.co.uk
+ (020) 8225 7500
(Assistant: Kim Varvell)

Lucy Richer
**Commissioning Editor, BBC England
Independent Drama**
+ (020) 8225 9334
(Assistant: Sara Orritt)

UNITED KINGDOM



BBC NORTHERN IRELAND

BBC Northern Ireland (Irish: BBC Thuaisceart Éireann / Ulster Scots: BBC Norlin Airlann) is the main public service broadcaster in Northern Ireland. The organisation is one of the three national regions of the BBC, together with BBC Scotland and BBC Wales. Based at Broadcasting House, Belfast, it provides television, radio, online and interactive television content. BBC Northern Ireland currently employs 700 people, largely in Belfast.

Room 3.07 Blackstaff House,
62-66 Great Victoria Street,
Belfast BT2 7BB
United Kingdom

T: +44 28 9033 8000
F: +44 28 9033 8800

www.bbc.co.uk/northernireland

Sarah Stack
**Senior Script Executive, BBC
Northern Ireland Drama**
sarah.stack@bbc.co.uk
T: +44 28 90 338997
F: +44 20 8576 7045

Stephen Wright
**Acting Head of Drama, BBC Northern
Ireland**
T: +44 28 90 338845
(Assistant Bronagh Taylor)



BBC SCOTLAND

BBC Scotland (Gaelic: BBC Alba) is a constituent part of the British Broadcasting Corporation, the publicly-funded broadcaster of the United Kingdom. It is, in effect, the national broadcaster for Scotland, having a considerable amount of autonomy from the BBC's London headquarters, and is run by the BBC Trust, who are advised in Scotland by the Audience Council Scotland. Its Scottish headquarters and studios are at BBC Pacific Quay on the south bank of the River Clyde, beside the STV headquarters and the Glasgow Science Centre.

Zone 3.28,
BBC Scotland,
40 Pacific Quay.
Glasgow G51 1DA

T: 0141 422 6000

www.bbc.co.uk/commissioning/tv/local/scotland.shtml

Anne Mensah
**Head of Independent Drama and
Drama Scotland**
anne.mensah@bbc.co.uk
+ (0141) 422 6081

UNITED KINGDOM



CHANNEL 4

Channel 4 is a public service for information, education and entertainment. The Broadcasting Act 1990 requires that Channel 4 programmes shall: appeal to tastes and interests not generally catered for by ITV, encourage innovation and experiment, be distinctive, maintain a high general standard and a wide range, include a proportion which are educational, provide high quality news and current affairs, include proportions which are European and are supplied by independent producers.

124 Horseferry Road,
London SW1P 2TX
United Kingdom

T: +44 020 7396 4444

www.channel4.com

Gill Hay
Head of Acquisitions
ghay@channel4.co.uk

Robert Wulff-Cochrane
Commissioning Editor
cmarshall@channel4.co.uk
+44 207 306 3647

Roberto Troni
Commissioning Editors
rtroni@channel4.co.uk

Marianne Buckland
Assistant Editor
mbuckland@channel4.co.uk
+44 207 306 5648

Stuart Cosgrove
Direction of Nations and Regions
ccawley@channel4.co.uk
+44 141 568 7105

Tessa Ross
Controller of Film 4 and Drama
0207 396 4444 (Assistant Eva Yates)

Camilla Campbell
Head of Drama
ccampbell@channel4.co.uk
0207 306 3783

Liza Marshall
Head of Drama
lmarshall@channel4.co.uk
0207 396 4444

UNITED KINGDOM



CHANNEL 5

Five is a public service for information, education and entertainment. It broadcasts 24 hours a day, 7 days a week.

22 Long Acre
London WC2E 9LY
United Kingdom

+44 20 7550 5555

www.five.tv

Katie Keenan
Deputy Controller of Acquisitions
katie.keenan@five.tv

Marie-Claire Dunlop
Programme Acquisitions Executive
– Series
marie-claire.dunlop@five.tv

Louise Brignone
Programme Acquisition Executive –
Film
louise.brignone@five.tv

UNITED KINGDOM



ITV is the biggest commercial television network in the UK, broadcasting the most talked about television and making a major contribution to the UK's culture, economy and communities. The ITV Network is made up of 15 regional licences, providing television to viewers across the UK. 11 of the licences in England and Wales are owned by ITV Plc, formed in 2004 following the merger of Carlton and Granada. SMG owns the two Scottish licences, Scottish Television and Grampian; UTV and Channel Television own the licences for Northern Ireland and the Channel Islands respectively.

ITV Network Centre,
200 Grey's Inn Road,
London WC1X8HF
United Kingdom

+ 44 (0)20 7843 8000

www.itv.com

Richard Life
**Head of Acquisitions and Co-
Productions**
richard.life@itv.com

Sally Haynes
Controller of Drama Commissioning
sally.haynes@itv.com

Laura Mackie
Director, Drama Commissioning
laura.mackie@itv.com



SKY 1

Sky One is an entertainment channel (with simulcast in HD).

Grant Way,
Isleworth,
Middlesex TW7 5QD
United Kingdom

+44 20 7705 3000

www.skyone.co.uk

Sarah Wright
Head of Acquisitions
sarah.wright@bskyb.com

Elaine Pyke
Head of Drama Sky 1, 2, 3
sky1drama@bskyb.com
020 7305 5000

Julia Stuart
**Senior Aquisitions Executive, Sky1HD,
Sky 1, 2 & 3.**
julia.stuart@bskyb.com

Huw Kennair-Jones
Commissioning Editor Drama
sky1drama@bskyb.com

UNITED KINGDOM



UKTV

UKTV is a major industry player and one of the most important and successful multi-channel providers in the UK. Formed in 1997, it is an independent commercial joint venture, between Virgin Media and BBC Worldwide, the commercial arm of the BBC. Attracting 36 million viewers each month, the network offers a broad range of quality programming across its entertainment, lifestyle and factual offerings - Watch, GOLD, Dave, Alibi, Eden, Blighty, Yesterday, Home, Really and Good Food. UKTV currently operates 24 broadcast streams when multiplexes (+1s) and HD channels are taken into account, and complementary websites for every channel brand. The success of UKTV is based on its programming including award-winning shows from the BBC and an increasing number of original commissions (around 700 hours a year) and acquisitions. All ten UKTV channels are available on Sky Digital and Virgin Media, with Dave and Yesterday also on Freeview.

160 Great Portland Street,
London, W1W 5QA
United Kingdom

+44 20 72996200

uktv.co.uk

Nicki McDermott
Acquisitions Executive
nicki.mcdermott@UKTV.co.uk

Alexandra Finlay
Acting Head of Content Acquisitions
alexandra.finlay@UKTV.co.uk

Jane Rogerson
Director of Commissioning
jane.rogerson@UKTV.co.uk
020 7299 6168

UNITED KINGDOM



VIRGIN MEDIA TV

Virgin Media (officially Virgin Media Inc.) is a company which provides television, telephone and broadband internet services to domestic and business customers in the United Kingdom, delivered primarily through its fibre-optic cable network. The company was formerly known as ntl:Telewest following the merger of NTL Incorporated with Telewest Global, Inc. A further merger with Virgin Mobile UK in 2006 created the first "quadruple-play" media company in the United Kingdom, bringing together television, Internet, mobile phone and fixed-line telephone services.

Great Portland Street,
London W1N 5TB
United Kingdom

T: +44 20 7299 5000
virgin1.commissions@virginmediatv.co.uk
(Commissioning)

www.virginmedia.com

Alex Ayling
Commissioning Executive
alex.alying@virginmediatv.co.uk

UNITED KINGDOM



S4C

S4C has a statutory obligation to broadcast to a majority of Welsh language output during peak viewing hours (1800 – 2200). The schedule provides a wide variety of popular TV – drama, entertainment, sports, music, news and current affairs, games and quizzes, youth and children's programming.

Parc Ty Glas,
Llanishen,
Cardiff CF14 5DU

T: +44 0870 600 4141

www.s4c.co.uk

Bethan Earnes
Commissioning Editor for Drama
bethan.earnes@s4c.co.uk

UNITED KINGDOM



STV

STV's broadcasting business incorporates two licences – one for the north of Scotland and one for central Scotland. Together, these services produce dedicated regional programming to over three and a half million viewers across Scotland each week. STV's wide range of programming reflects Scotland's distinctive political, legal, educational, cultural and sporting institutions via news, current affairs and non-news programming, including original drama and factual documentaries. News is at the heart of both services, with STV News bringing viewers live, comprehensive and up-to-the-minute news from across the region with regular evening news programmes and bulletins throughout the day.

Pacific Quay
Glasgow G51 1PQ

T: 0141 300 3704

www.stv.tv

Margaret Enefer
STV Drama Commissioner
margaret.enefer@stv.tv
0141 300 3630

UNITED KINGDOM



MEDIA DESKS CONTACT DETAILS

(FOR COUNTRIES LISTED)

AUSTRIA

MEDIA Desk Austria
www.mediadeskaustria.eu
Ms. Gerlinde Seitner
Österreichisches Filminstitut
6, Stiflgasse
A-1070 WIEN
Tel.: 43 1 526 97 30406
Fax: 43 1 526 97 30460

BELGIUM

MEDIA Desk Belgique
Communauté française de Belgique
www.mediadeskbelgique.eu
Mr. Thierry Leclercq
44, bd Léopold II
B-1080 BRUXELLES
Tel.: 32 02 413 22 45
Fax: 32 02 413 30 50

BELGIUM

MEDIA Desk Belgie
Vlaamse Gemeenschap
www.mediadesk-vlaanderen.eu
Ms. Nathalie Goethals (maternity leave)
Mr. Bert Lesaffer (acting head)
c/o Vlaams Audiovisueel Fonds vzw
Huis van de Vlaamse film
Bischoffsheimlaan 38
B-1000 Brussel
Tel.: 32 02 226 06 30
Fax: 32 02 219 19 36

CYPRUS

MEDIA Desk Cyprus
www.mediadeskcyprus.eu
Ms. Ioanna Amerikanou
Othellou 9
CY-1016 Nicosia, Cyprus
Tel.: 357 22 305 367
Fax: 357 22 305 368

CZECH REPUBLIC

MEDIA Desk CZ
www.mediadeskcz.eu
Ms. Daniela Stanikova
Česká filmová komora o.p.s.
Narodni 28
CZ-110 00 Prague 1
Tel.: 420 221 105 209 or 210
Fax: 420 221 105 303

DENMARK

MEDIA Desk Danmark
www.mediadeskdenmark.eu
Ms. Ene Katrine Rasmussen
Vognmagergade, 10
DK-1120 KØBENHAVN
Tel.: 45 33 74 34 67
Fax: 45 33 74 34 65

FINLAND

MEDIA Desk Finland
www.mediadeskfinland.eu
Ms. Kerstin Degerman
Finnish Film Foundation
K 13, Kanavakatu, 12
FIN-00160 HELSINKI
Tel.: 35 89 62 20 30 13
Fax: 35 89 62 20 30 70

FRANCE

MEDIA Desk France
www.mediafrance.eu
Ms. Nathalie Chesnel
9, rue Ambroise Thomas
F-75009 Paris
Tel.: 33 1 47 27 12 77
Fax: 33 1 47 27 04 15



FRANCE

MEDIA Antenne Strasbourg
www.mediafrance.eu
Mr. Olivier Trusson
1, parc de l'Etoile
F-67076 STRASBOURG
Tel.: 33 388 60 95 89
Fax: 33 388 60 98 57

FRANCE

Antenne MEDIA Grand Sud
www.mediafrance.eu
Ms. Isabelle Nobio
Antenne MEDIA Grand Sud
Pôle Média de la Belle de Mai.
37/41 rue Guibal
F-13003 Marseille
Tel.: 33 (0)4 91 57 51 38
Fax: 33 (0)4 91 57 58 36

GERMANY

MEDIA Desk Deutschland
www.mediadesk-deutschland.eu
Ms. Cornelia Hammelmann
14-16, Friedensallee
D-22765 HAMBURG
Tel.: 49 40 390 65 85
Fax: 49 40 390 86 32

GERMANY

MEDIA Antenne Berlin-Brandenburg
www.mediadesk-deutschland.eu
Ms. Susanne Schmitt
August Bebel Strasse, 26-53
D-14482 POTSDAM
Tél.: 49 331 743 87 50
Fax: 49 331 743 87 59

GERMANY

MEDIA Antenne Düsseldorf
www.mediadesk-deutschland.eu
Ms. Heike Meyer Döring
14, Kaistrasse
D-40221 DUSSELDORF
Tél.: 49 211 930 50 14
Fax: 49 211 93 05 05

GERMANY

MEDIA Antenne Munich
www.mediadesk-deutschland.eu
Ms. Ingeborg Degener
Herzog Wilhelm Strasse, 16
D-80331 MUNICH
Tel.: 49 89 54 46 03 30
Fax: 49 89 54 46 03 40

ICELAND

MEDIA Desk Island
www.mediadesk.is
Ms. Sigríður Vigfusdóttir
Hverfisgata 54
IS-101 REYKJAVÍK
Tel.: 354 5 62 63 66
Fax: 354 5 62 71 71

IRELAND

MEDIA Desk Ireland
www.mediadeskireland.eu
Ms. Siobhan O'Donoghue
6, Eustace Street
IRL-DUBLIN 2
Tel.: 353 1 679 18 56
Fax: 353 1 670 96 58

IRELAND

MEDIA Antenne Galway
www.media-antenna.eu
Ms. Eibhlín Ní Mhunghaile
Cluain Mhuire Monivea Road
IRL-GALWAY
Tel.: 353 91 77 07 28
Fax: 353 91 77 07 46

ITALY

MEDIA Desk Italia
www.media-italia.eu
Mr. Giuseppe Massaro
c/o Roma Lazio Film Commission
Via Caio Mario, 7
00192 Roma
Tel. +39 06 32 44 308 /
+39 06 32 64 77 28
Fax +39 06 97 99 08 17

ITALY

MEDIA Antenna Torino
www.media-italia.eu
Ms. Silvia Sandrone
c/o Associazione F.E.R.T.
Cineporto, Via Cagliari 42
I-10153 Torino
Tel.: +39 011 539 853
Fax: +39 06 321 47 22

NETHERLANDS

MEDIA Desk Nederland
www.mediadesknederland.eu
Ms. Dominique van Ratingen
Jan Luykenstraat 2
NL-1071 CM Amsterdam
Tel.: 31 20 305 30 40
Fax: 31 20 675 28 78

NORWAY

MEDIA Desk Norge
www.mediadesk.no
Ms. Sidsel Hellebø-Hansson
c/o Norsk Filminstitut
PO BOX 482 Sentrum
N - 0105 OSLO
Tel.: 47 22 47 45 00
Fax: 47 22 47 80 41

POLAND

MEDIA Desk POLSKA
www.mediadeskpoland.eu
Ms. Joanna Wendorff
Media Desk Polska
ul. Chelmska 19/21 lok. 229
PL-00-724 Warszawa
Tel./Fax.: (48) 22 851 10 74 or
Tel./Fax.: (48) 22 559 33 10

SPAIN

MEDIA Desk España
www.mediadeskspain.eu
Mr. Jesús Hernández
Ciudad de la Imagen
c/ Luis Buñuel, 2-2ºA
E - 28223 Pozuelo de Alarcon MADRID
Tel.: 34 91 512 01 78
Fax: 34 91 512 02 29

SPAIN

MEDIA Antenne Barcelona
www.antenamediacat.eu
Mr. Alex Navarro
MEDIA Antenne Barcelona
Mestre Nicolau 23
E-08021 Barcelona
Tel. (34-9) 3 552 49 49
Fax (34-9) 3 552 49 53

SPAIN

MEDIA Antenne San Sebastián
www.mediaeusk.eu
Ms. Verónica Sánchez
MEDIA Antenne San Sebastián
Paseo Colón 16, entreplanta
E-20002 San Sebastián-Donostia
Tel. (34-94) 332 68 37
Fax (34-94) 327 54 15

SPAIN

MEDIA Antenne Sevilla
www.antenamediaandalucia.eu
Ms. Carmen del Río
MEDIA Antenna Seville
Instituto Andaluz de las Artes y las Letras
Consejería de Cultura - Junta de Andalucía
Edificio Estadio Olímpico. Puerta M
41092 Sevilla
Tel. + 34 955 929 047

SWEDEN

MEDIA Desk Sverige
www.mediadesksweden.eu
Ms. Ulrika Nisell
Svenska Filminstitutet
5, Borgvagen, S-10252 STOCKHOLM
Tel.: 46 8 665 12 05
Fax: 46 8 666 37 55

UNITED KINGDOM

MEDIA Desk UK – London
www.mediadeskuk.eu
Ms. Agnieszka Moody
c/o BFI
21 Stephen Street
London W1T 1LN
Tel: 44 20 7173 3221

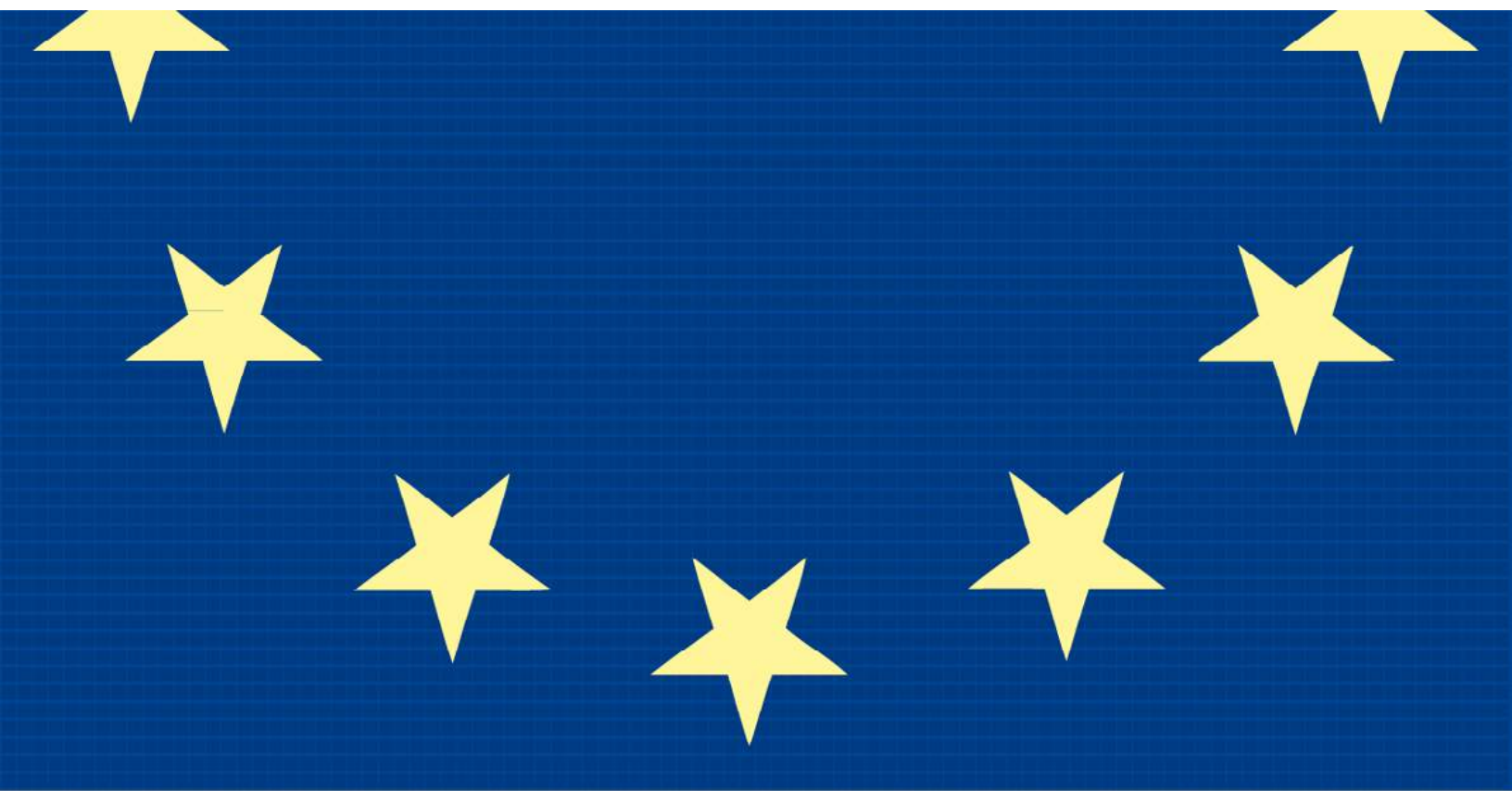
UNITED KINGDOM

MEDIA Antenne Glasgow
www.mediadeskuk.eu
Ms. Emma Valentine
c/o Creative Scotland
249, West George Street
UK-G2 4QE GLASGOW
Tel.: 44 1 41 302.1776
Fax: 44 1 41 302 1711

UNITED KINGDOM

MEDIA Antenna Cardiff
www.mediadeskuk.eu
Ms. Judy Wasdell
c/o Creative Industries
33-35 Stryd Gorllewin Bute/West Bute
street
UK- Cardiff, CF10 5LH
United Kingdom
Tel.: (44-2920) 436111
Fax: (44-2920) 444778
Mobile: (44) 7789 371388

To find contact details for all remaining
MEDIA Desks in the EU please see
[http://ec.europa.eu/culture/media/
programme/overview/who/desks/
index_en.htm](http://ec.europa.eu/culture/media/programme/overview/who/desks/index_en.htm)



ÚDARÁS
CRAOLACHÁIN
NA hÉIREANN

BROADCASTING
AUTHORITY
OF IRELAND